

# 1 **Divergent Genomic Trajectories Specify Distinct Tumor Ecotypes** 2 **and Reveal Targetable Immune Evasion in Oral Carcinogenesis**

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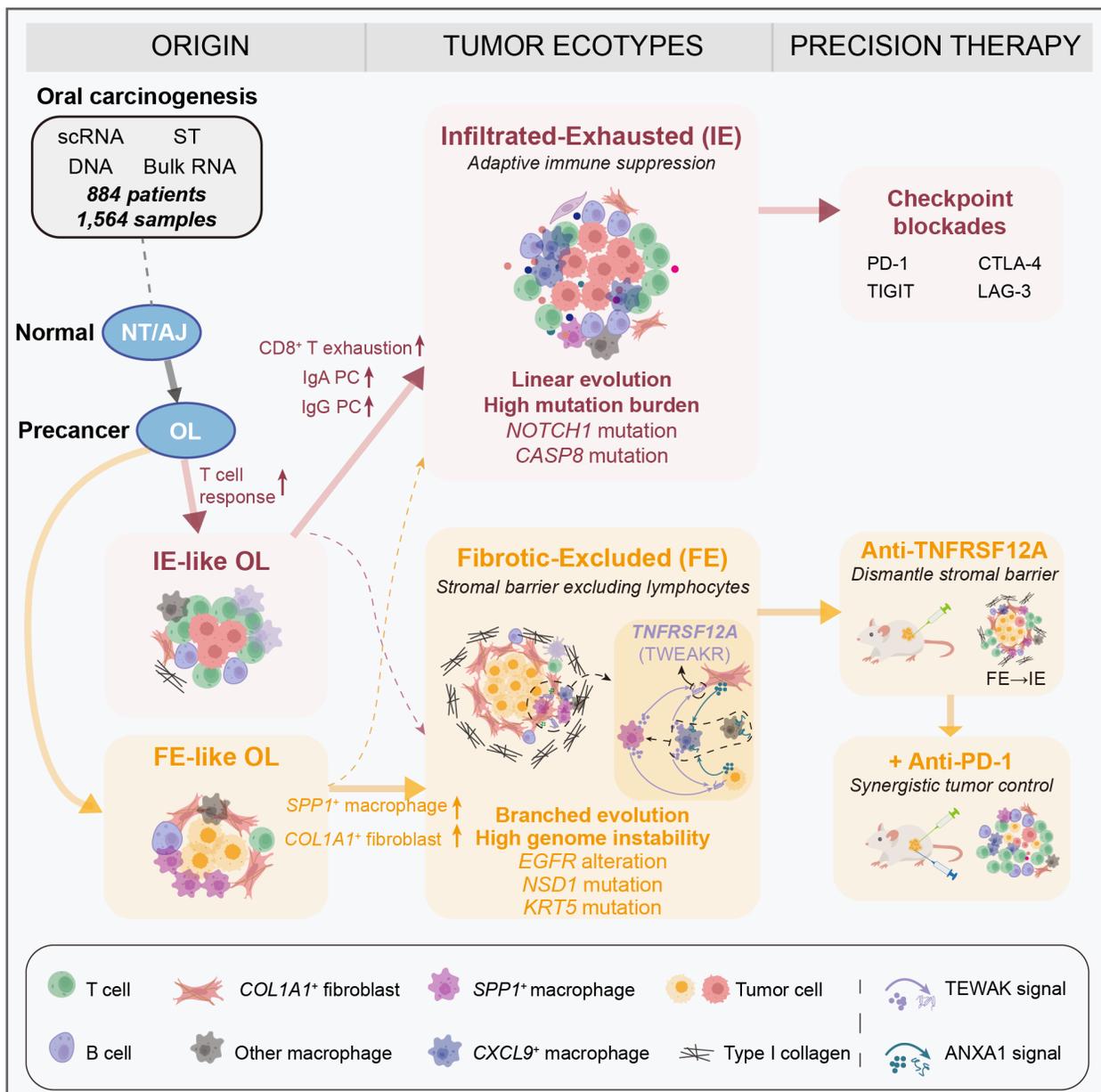
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## 23 Graphical Abstract



24

## 25 Highlights

- 26 • Oral cancers organize into two fundamental ecotypes with distinct outcomes
- 27 • Each ecotype arises from a distinct genomic evolutionary trajectory
- 28 • Tumor microenvironment fate is imprinted at the precancerous stage
- 29 • Targeting the fibrotic barrier converts cold tumors to immunotherapy-responsive

30

## 31 **Summary**

32 Oral squamous cell carcinoma, the predominant subtype of head and neck cancer, exhibits limited  
33 immunotherapy efficacy, yet the biological basis remains unclear. Through integrative multi-  
34 omics analysis spanning the full carcinogenesis continuum, we identify two fundamental tumor  
35 ecotypes: Infiltrated-Exhausted (IE) with adaptive T cell suppression, and Fibrotic-Excluded (FE)  
36 with a stromal barrier physically excluding lymphocytes. IE tumors follow a linear,  
37 hypermutation-driven trajectory enriched for *NOTCH1/CASP8* mutations, while FE tumors  
38 emerge via branched, chromosomally unstable evolution with *EGFR* alterations. These divergent  
39 programs are already detectable at the precancer stage. We identify the TWEAK-TNFRSF12A  
40 signaling circuit involving *SPP1*<sup>+</sup> macrophages, partial-EMT tumor cells and *COL1A1*<sup>+</sup> fibroblasts  
41 as the architectural keystone of the FE niche. Targeting TNFRSF12A *in vivo* dismantles the  
42 exclusion barrier, converting cold tumors to an inflamed state and sensitizing them to anti-PD-1  
43 therapy. This study links genomic evolution to microenvironmental fate and provides an ecotype-  
44 guided framework for precision immunotherapy.

## 45 **Keywords**

46 Oral squamous cell carcinoma, head and neck cancer, oral leukoplakia, tumor microenvironment,  
47 cancer evolution, cancer multi-omics, cancer-associated fibroblasts, immunotherapy resistance,  
48 cancer subtyping, TNFRSF12A

## 49 **Introduction**

50 Oral squamous cell carcinoma (OSCC), the most common type of head and neck cancer, remains  
51 a major health burden with 5-year survival rates near 50%<sup>1-3</sup>. Anti-PD-1/PD-L1 therapy benefits  
52 only a minority (<20%) of patients<sup>3-5</sup>, reflecting profound heterogeneity in immune evasion and  
53 tumor ecosystem architecture.

54  
55 Single-cell technologies now resolve the cellular and spatial complexity of tumors, revealing  
56 specialized immune-stromal niches that govern progression and therapy response<sup>6-12</sup>. In OSCC,  
57 recent single-cell transcriptomics studies have uncovered stromal-immune crosstalk, such as  
58 *TDO2*<sup>+</sup> myofibroblasts inducing CD8<sup>+</sup> T cell exhaustion via the kynurenine-AhR axis<sup>6</sup>. Yet  
59 existing work is limited by small cohorts, incomplete coverage of the histological continuum, and  
60 absence of ecosystem subtype (ecotype)-specific immune escape analysis.

61  
62 Oral carcinogenesis often arises from oral leukoplakia (OL), a premalignant lesion with 10-20%  
63 malignant transformation risk<sup>13,14</sup>. OL offers a critical interception window, but its evolutionary  
64 routes and ecosystem remodeling remain poorly understood. Previous pseudo-temporal modeling  
65 of adjacent normal (AJ), OL, and OSCC tissues suggest stage-specific cellular dynamics and  
66 molecular signatures<sup>6,10,12</sup>, yet face challenges including evolutionary discontinuity, limited  
67 sample size, and the resolution limits of bulk profiling. While OSCC driver mutations are known<sup>15</sup>,  
68 genetic determinants of OL progression and their link to immune escape remain elusive.

69  
70 Here, we integrate bulk, single-cell, and spatial transcriptomics with genomic profiles to construct  
71 a comprehensive atlas of oral carcinogenesis. We reveal that OSCC is not a stochastic collection  
72 of subtypes but organizes into two fundamental ecotypes: an Infiltrated-Exhausted (IE) state,  
73 defined by high mutational burden and adaptive immune resistance, and a Fibrotic-Excluded (FE)  
74 state, driven by chromosomal instability and a specific stromal barrier. We trace these divergent  
75 fates back to the precancerous stage and identify the *TNFRSF12A* signaling axis as the keystone  
76 of the excluded niche. Targeting this axis *in vivo* effectively reprograms the tumor ecosystem and  
77 shrink the tumor, offering a validated strategy to overcome immunotherapy resistance.

## 78 **Results**

## 79 **A Multi-Modal Atlas Reveals the Cellular Landscape of Oral Carcinogenesis**

80 To construct a definitive, multi-dimensional map of oral carcinogenesis, we generated a substantial  
81 new multi-omics dataset from OSCC patients and integrated it with extensive public resources.  
82 Our contribution includes single-cell transcriptomics (scRNA-seq) from 30 samples, whole-  
83 genome sequencing (WGS) from 79 samples, and 49 bulk RNA-seq profiles, with a unique focus  
84 on synchronously collected adjacent normal (AJ), oral leukoplakia (OL), and squamous cell  
85 carcinoma (CA) tissues from the same patients (**Table S1**). This dataset was combined with public  
86 cohorts to assemble a comprehensive atlas encompassing 227 scRNA-seq samples, 918 bulk  
87 transcriptomic samples, 407 genomic profiles, and 12 spatial transcriptomic samples (**Figure 1A**;  
88 **STAR Methods; Table S1-4**). This resource spans the full disease spectrum, from normal tissue  
89 (NT) to lymph node metastasis (LN) across three distinct anatomical sites (tongue, gingiva, and  
90 buccal mucosa). To capture the full clinical landscape, our malignant scRNA-seq cohort comprised  
91 primarily treatment-naive primary tumors ( $n = 82$ ), with subsets of recurrent ( $n = 4$ ) and treated ( $n$   
92  $= 20$ ) samples; these were analyzed collectively to define universal disease features, unless  
93 otherwise specified.

94  
95 Unsupervised clustering of the integrated 979,352-cell scRNA-seq dataset resolved 11 major cell  
96 lineages, which were further sub-clustered into 51 distinct immune and stromal subsets (**Figure**  
97 **1B and S1-3; Table S5**). This atlas revealed a clear and coordinated remodeling of the tissue  
98 microenvironment along the progression from normal tissue to invasive carcinoma (**Figure S4**;  
99 **Table S6**). The most striking global change was a progressive shift from a stromal-dominant to an  
100 immune-dominant landscape, characterized by a marked increase in T and B cells and a relative  
101 decrease in fibroblasts (**Figure 1C and S4A-C**). While the baseline cellular composition of normal  
102 tissues was shaped by anatomical context, such as the enrichment of T cells in the tongue and mast  
103 cells in gingival tissues, this site-specific signature diminished in carcinoma, suggesting a  
104 convergent pressure imposed by the malignant program (**Figure 1D and S5A**). Similarly,  
105 behavioral factors such as alcohol consumption were associated with specific TME alterations,  
106 including fewer fibroblasts and more B cells (**Figure S5B-D**). Despite these context-dependent  
107 variations, the overarching trajectory of profound immune infiltration and stromal reorganization  
108 emerged as the dominant signature of malignant transformation.

109

110 We further dissected the epithelial compartment, classifying cells across all tissue types into six  
111 subsets (C1-C6), distinguishing squamous (C1-C5) from glandular (C6) lineages (**Figure S3A-D**).  
112 While normal and malignant epithelium shared broad lineage features, we resolved malignant cells  
113 into four distinct functional states (Tu\_C1-Tu\_C4) based on copy number variation (CNV) and  
114 spatial gene signatures (**Figure S3E-G**). Tu\_C1 cells exhibited differentiation features  
115 characteristic of the tumor core (*CLDN4*, *SPRR1B*), while Tu\_C2 represented a transitory state.  
116 Crucially, Tu\_C3 and Tu\_C4 were defined by markers associated with the invasive margin  
117 (*LAMC2*, *ITGA5*) and partial epithelial-mesenchymal transition (pEMT) programs. As detailed  
118 later, these invasive-front subpopulations play a pivotal role in orchestrating the tumor's spatial  
119 ecology.

120  
121 Together, this comprehensive multi-modal atlas provides an unprecedented high-resolution  
122 framework of oral carcinogenesis. It establishes that tumor development is not a random process  
123 but is characterized by stereotyped shifts in the cellular ecosystem, setting the stage for a deeper  
124 investigation into the specific cell states that orchestrate this process and define a tumor's ultimate  
125 microenvironmental fate.

## 126 **Unsupervised Analysis Reveals Four Core Tissue Ecotypes Across Oral Carcinogenesis**

127 The coordinated cellular remodeling observed during OSCC progression suggested that tumors do  
128 not evolve randomly, but instead assemble into a limited number of stable, recurring  
129 microenvironmental architectures. To test this hypothesis, we performed unsupervised consensus  
130 clustering on the relative abundances of 50 immune and stromal cell subsets (excluding double-  
131 negative T cells) across 192 tissue samples with at least 500 cells (**STAR Methods; Table S7**).  
132 This analysis initially yielded eight clusters (**Figure S6A-C**), which were subsequently merged  
133 into four robust and distinct tissue ecotypes according to their dominant cell populations (**Figure**  
134 **2A**). The fidelity of these ecotypes was further confirmed by the Jaccard similarity index, which  
135 quantified specific patterns of cell population co-occurrence (**Figure 2B**).

136  
137 The non-malignant samples largely defined the first two states. The Immune-Quiescent  
138 (IQ) ecotype represented a spectrum of stroma-dominant states (**Figure 2A-C**). The Lymphoid-  
139 Enriched (LE) ecotype was defined by a massive influx of B and naïve T cells, and the majority

140 (26/30) were lymph node samples (**Figure 2A-C**). Strikingly, malignant OSCC samples  
141 predominantly segregated into two fundamental but functional opposing tumor ecotypes (**Figure**  
142 **2C and S6D**): the Infiltrated-Exhausted (IE) ecotype and the Fibrotic-Excluded (FE) ecotype.  
143 Consistent with this dichotomy, correlation analysis of tumor-resident cell subsets revealed a  
144 negative correlation between lymphocytes and stromal cells (**Figure S6E**), further highlighting the  
145 contrasting immune and stromal landscapes that define the two ecotypes.

146  
147 The IE ecotype represents an inflamed TME, characterized by the successful penetration of the  
148 tumor by high numbers of CD4<sup>+</sup> and CD8<sup>+</sup> T cells and adaptive immune activation (**Figure 2A-B**  
149 **and S6F**). This robust immune presence, however, exists along a clinically relevant spectrum of  
150 exhaustion. Our analysis stratified this ecotype into two major states: an early or immature immune  
151 escape state (IE.1), which retained a higher proportion of lymphatic endothelial cells (Endo\_ly),  
152 stress-responsive CD4<sup>+</sup> T cells (CD4<sup>+</sup> Tstr) and higher expression of interferon gamma (IFN $\gamma$ ) and  
153 TCF-1 (*TCF7*); a terminal T cell exhausted state (IE.2) where the T-cell infiltrate was profoundly  
154 dysfunctional and characterized by high levels of terminal exhaustion markers like PD-1, TIM-3,  
155 and LAG-3 (**Figure 2D and S6G**). This heterogeneity within the IE ecotype suggests that IE.1  
156 tumors are more likely to benefit from single immune checkpoint therapies such as anti-PD-1/PD-  
157 L1<sup>16-18</sup>, while IE.2 tumors represent a burnt-out immune state requiring combinatorial reactivation  
158 strategies.

159  
160 In stark contrast, the FE ecotype represents an immune-excluded environment, defined by the  
161 failure of lymphocytes to penetrate the tumor parenchyma. This ecotype is characterized by a dense,  
162 remodeled stroma dominated by the *COL1A1*<sup>+</sup> fibroblast population and pro-tumorigenic myeloid  
163 cells (**Figure 2A-B**), which together form a physical and signaling barrier against anti-tumor  
164 immunity. Functionally, FE tumors exhibited enriched signaling pathways related to EMT,  
165 angiogenesis, TGF $\beta$ , TNF $\alpha$ , and hypoxia, consistent with an aggressive, immunologically cold  
166 phenotype (**Figure S6F**).

### 167 **Ecotype Classification Predicts Clinical Outcomes and Aligns with Molecular Subtypes**

168 Building upon our identification of two functionally distinct tumor ecotypes (IE and FE) in  
169 malignant OSCC samples, we sought to validate their cellular characteristics and spatial

170 distribution within tissue architecture using immunohistochemistry (IHC) and spatial  
171 transcriptomics (ST). To this end, we performed IHC staining for representative immunomarkers  
172 (CD3 and CD68) and fibrosis markers (type I collagen) in our OSCC cohort with matching  
173 scRNA-Seq. In line with our single-cell analysis, IE tumors showed increased CD8<sup>+</sup> T cell  
174 infiltration, while FE tumors showed a coordinated increase in macrophages and type I collagen  
175 accompanied by decreased lymphoid T cell infiltration (**Figure 3A-C**). Notably, these markers  
176 exhibited spatial co-occurrence or exclusion, suggesting the possible existence of ecotype-specific  
177 niches. Moreover, complementary spatial transcriptomics analysis further confirmed these  
178 ecotype-specific patterns (**Figure 3D-E**).

179  
180 To validate the clinical relevance and generalizability of this ecotype framework, we developed a  
181 robust gene-pair-based classifier to distinguish IE from FE tumors using bulk transcriptomic data  
182 (**STAR Methods; Figure S7A-C; Table S8**). When applied to four independent OSCC cohorts,  
183 this classification was a powerful predictor of patient survival: patients with IE-classified tumors  
184 exhibited significantly better prognoses than those with FE tumors (**Figure 3F**). Notably, this  
185 prognostic power was highly specific to head and neck cancer, as it was not observed in other  
186 gastrointestinal tumors (**Figure S7D**). To explore the potential cellular determinants underlying  
187 these prognostic differences, we mapped the gene expression signatures of cell subsets identified  
188 from our single-cell data onto the bulk transcriptome and correlated their abundance with overall  
189 survival across patient cohorts. As expected, several B cell and T cell subsets enriched in the IE  
190 ecotype were consistently associated with favorable outcomes in at least two independent datasets  
191 (**Figure 3G**). In contrast, stromal components which was enriched in the FE ecotype, were strongly  
192 associated with poor clinical outcomes. These findings suggest that specific immune and stromal  
193 cell populations contribute to the distinct prognostic landscapes of each tumor ecotype.  
194 Furthermore, our predicted ecotypes correlated strongly with established classifications (**Table**  
195 **S9**); IE tumors were enriched in HPV-positive tumors and the atypical RNA subtype from TCGA,  
196 while FE tumors were predominant in the classical RNA subtype and associated with specific copy  
197 number subtypes, providing an early link to underlying genomic drivers (**Figure 3H and S7E-H**).

198  
199 Taken together, these orthogonal validations establish that OSCC is not a homogeneous entity but  
200 is fundamentally stratified into two principal ecotypes with distinct cellular architectures,

201 molecular programs, and clinical outcomes. This framework provides a new lens through which  
202 to investigate the specific mechanisms of immune evasion that define them.

### 203 **Ecotype-Specific Cellular Remodeling Diverges at the Precancerous Stage**

204 To determine whether the Infiltrated-Exhausted (IE) and Fibrotic-Excluded (FE) ecotypes arise  
205 through distinct developmental programs, we analyzed immune and stromal lineage dynamics  
206 across the AJ-OL-CA continuum. While comparative analyses without ecotype stratification  
207 identified broad shifts in 31 immune and 9 stromal cell subsets during disease progression (**Figure**  
208 **S8A; Table S6**), stratifying this trajectory by ecotype revealed that these changes are not uniform  
209 but follow two divergent paths that separate as early as the precancerous stage (**Figure 4A-B**).

210  
211 Specifically, the IE trajectory was characterized by the early infiltration of B and T lymphocytes  
212 beginning in the AJ and OL stages. In contrast, the FE trajectory was marked by the premature  
213 accumulation of stromal populations, including fibroblasts and pericytes, at these same early  
214 timepoints. While these distinct microenvironmental signatures were detectable in precancerous  
215 lesions, the divergence intensified during the transition to malignancy. The OL-to-CA transition  
216 in the IE lineage was defined by the specific depletion of cytotoxic T cells and a compensatory  
217 increase in IgG-secreting plasma cells. Conversely, the FE lineage underwent a profound stromal  
218 expansion characterized by the surge of *SPPI*<sup>+</sup> macrophages and *COL1A1*<sup>+</sup> fibroblasts,  
219 establishing the hallmarks of the immunosuppressive, fibrotic niche.

220  
221 To validate these divergent trajectories in larger cohorts, we projected our single-cell signatures  
222 onto bulk gene expression profiles of OL and CA samples. Strikingly, unsupervised clustering  
223 revealed that precancerous OL lesions did not cluster together as a single intermediate state, but  
224 instead segregated into two distinct groups resembling the canonical IE and FE tumor ecotypes  
225 (**Figure 4C and S8B**). This dichotomy was further supported by pseudotime trajectory analysis,  
226 which reconstructed two independent progression routes from OL to CA that aligned with the IE-  
227 like and FE-like states (**Figure 4D and S8C-D; Table S10**). Crucially, longitudinal analysis of  
228 paired samples revealed that the vast majority (10/11) of OL-CA pairs retained the same ecotype  
229 identity during malignant transformation (**Figure 4E**).

230

231 Collectively, these findings demonstrate that the remodeling of the tumor microenvironment is not  
232 a stochastic late-stage event. Instead, immune and stromal compositions follow ecotype-specific  
233 evolutionary tracks that are imprinted at the precancerous stage, suggesting that the immune  
234 microenvironment of the tumor is shaped prior to the onset of invasion (**Figure 4F**).

### 235 **Distinct Genomic Evolutionary Patterns Underlie the Divergence of Tumor Ecotypes**

236 To investigate the genetic mechanisms underlying these distinct microenvironmental states, we  
237 performed whole-genome sequencing (WGS) on 30 OSCC patients, analyzing matched AJ, OL  
238 and CA tissues. Genome-wide copy number analysis revealed that genomic instability is initiated  
239 early in the disease course. While OL lesions exhibited modest alterations compared to frank  
240 carcinoma, they already harbored detectable somatic CNVs (SCNVs) (**Figure 5A**). Crucially, the  
241 magnitude of this early instability stratified with the future tumor phenotype: lesions associated  
242 with the Fibrotic-Excluded (FE) ecotype displayed a trend toward higher SCNV burdens than  
243 those associated with Infiltrated-Exhausted (IE) tumors (**Figure 5B; Table S11**). This suggests  
244 that the propensity for chromosomal instability, a hallmark of the FE trajectory, is a feature  
245 emerging at the precancerous stage.

246  
247 To reconstruct the clonal history of these lesions, we inferred copy number profiles at single-cell  
248 resolution. We mapped subclonal architectures across the AJ-OL-CA continuum, identifying  
249 dominant meta-clones (Clones A-D) and tracing their expansion. Two distinct phylogenetic  
250 patterns emerged. The IE lineage predominantly followed a linear evolutionary trajectory (3/4  
251 patients), characterized by shared ancestral clones between OL and CA followed by the stepwise  
252 acquisition of private alterations (**Figures 5C and S9A**). In contrast, the FE lineage  
253 exhibited branched evolutionary dynamics (3/5 patients), marked by minimal clonal overlap and  
254 the parallel emergence of divergent lineages (**Figures 5D and S9B**).

255  
256 Somatic mutation analysis further delineated these evolutionary strategies. IE tumors exhibited a  
257 trend toward elevated tumor mutation burden (TMB), evident even in OL lesions (**Figure 5E;**  
258 **Table S11**). To quantify these opposing selection forces, we developed a Chromosomal Instability  
259 (CIN) Index, which stratified lesions into two dominant trajectories: high genomic instability (CIN  
260 Index > 0, associated with FE) versus mutational accumulation (CIN Index < 0, associated with

261 IE) (**Figure 5F-G**). Notably, in 70.6% (12/17) of matched OL-CA pairs, this genomic polarity was  
262 consistent across stages, suggesting that ecotypic identity is often imprinted prior to malignant  
263 transformation, although a minority of cases demonstrated polarity reversal, indicating potential  
264 plasticity.

265  
266 Finally, we identified specific ecotype-associated SCNVs and mutations (SNV/INDEL) that  
267 characterize each trajectory. The FE genome was defined by focal amplifications in oncogenes  
268 (e.g., *EGFR* at 7p11.2, *TMEM184B* at 22q13.1) and deletions in key immunoregulatory genes (e.g.,  
269 *CD74*, *CCL21*, *CD274*, *JAK2*), which directly correlated with reduced gene expression (**Figure**  
270 **5H-I; Table S12**). Integration with single-cell data confirmed that these alterations were present  
271 in specific malignant subpopulations, linking genotype to phenotype (**Figure 5J and S9C**).  
272 Notably, 60.5% (92/152) of FE tumors harbored at least one *EGFR* alteration (SNV/INDEL or  
273 SCNV), compared to only 37.0% (71/192) of IE tumors. Conversely, the IE genome was enriched  
274 for mutations in *NOTCH1*, *CASP8*, and *FLG*. The co-occurrence of *NOTCH1* and *CASP8*  
275 mutations, which was mutually exclusive with *TP53* alterations, emerged as a specific mutational  
276 signature of the IE trajectory (**Figure 5K and S9D; Table S12**).

277  
278 Taken together, these findings demonstrate that OSCC evolution is governed by two distinct  
279 genomic programs: an adaptive, mutation-driven linear trajectory that shapes the IE ecotype, and  
280 a chromosomally unstable, branched trajectory that drives the formation of the FE ecotype.

## 281 **Distinct Immune Evasion Strategies Define the Infiltrated-Exhausted and Fibrotic-Excluded** 282 **Ecotypes**

283 The profound differences between the IE and FE ecotypes suggested they employ fundamentally  
284 distinct strategies to subvert anti-tumor immunity. To dissect these mechanisms, we integrated  
285 their pseudo-bulk transcriptomes and selected 453 immunoregulatory genes within the cancer-  
286 immune cycle framework for differential gene expression analysis, ultimately identifying 56  
287 ecotype-specific immunoregulatory genes (**Figure 6A-B; Table S13; STAR Methods**). This  
288 revealed two divergent modes of immune escape.

289  
290 The IE ecotype was characterized by an immunogenic paradox. On one hand, it showed high

291 expression of pro-inflammatory cytokines such as *IFNG*, *IL2*, and *IL21*, indicating a robust,  
292 ongoing immune response. On the other hand, this was countered by the significant upregulation  
293 of a broad suite of co-inhibitory checkpoint receptors, including *PDCD1* (PD-1), *CTLA4*, *LAG3*,  
294 *TIGIT*, *KIR3DL2* and *KLRG1* (**Figure 6B**; **Table S13**). This molecular signature confirms that the  
295 primary immune evasion strategy in the IE ecotype is the active, adaptive suppression of tumor-  
296 infiltrating lymphocytes via multiple, redundant exhaustion pathways.

297  
298 In stark contrast, the Fibrotic-Excluded ecotype suppressed anti-tumor immunity at an earlier stage  
299 in the cancer-immunity cycle by erecting a complex stromal barrier. This was driven by the  
300 overexpression of genes involved in extracellular matrix (ECM) remodeling (e.g., *COL1A1* and  
301 *LOXL2*), chemotaxis of neutrophils and helper T cells (*CXCL1/5/8*, *CCL20*), and anti-  
302 inflammatory cytokines (*IL10*, *IL1A*, *IL1RN*). Critically, alongside this stromal program, FE  
303 tumors upregulated a distinct set of non-canonical immune modulatory genes. Among the most  
304 prominent were *CD276* (B7-H3) and, notably, *TNFRSF12A* (also known as Fn14 and TWEAKR),  
305 which were both highly expressed in the FE ecotype and strongly associated with poor overall  
306 survival across multiple independent OSCC cohorts (**Figure 6B-D**).

307  
308 The expression dynamics of *TNFRSF12A* and *CD276* marked them as a key potential orchestrator  
309 of the FE phenotype. Their expression was not only a hallmark of the FE ecotype but also  
310 progressively increased during malignant transformation from OL to CA as shown in two  
311 independent RNA-Seq datasets (**Figure 6E-F**). Cellular-level analysis revealed that *TNFRSF12A*  
312 was predominantly expressed by the two key cellular architects of the FE niche: the *COL1A1*<sup>+</sup>  
313 fibroblast population and specific malignant epithelial cells (**Figure 6C-D and S10A-B**), which  
314 was also confirmed in another independent scRNA-Seq cohort<sup>19</sup> (**Figure S10C**). Consistent with  
315 its role in an immune-excluded TME, *TNFRSF12A* and *CD276* expression was negatively  
316 correlated with T/NK and B cell infiltration and positively correlated with the infiltration of  
317 fibroblasts and myeloid cells in tumors (**Figure 6G and S10D**). Moreover, immunohistochemistry  
318 and ST analyses revealed that *TNFRSF12A* is preferentially overexpressed in the FE ecotype and  
319 exhibits an inverse correlation with lymphocyte infiltration (**Figure 6H-J and 3A-E**). By  
320 manipulating macrophages to be classified based on distinct transcriptional markers<sup>20</sup>, we found  
321 that *TNFRSF12A* and *CD276* expression levels were positively correlated with macrophage

322 markers *IL1B* and *SPP1*, while negatively correlated with the *CXCL9:SPP1* ratio (**Figure 6K** and  
323 **S10E**). Previous studies have demonstrated that a higher *CXCL9:SPP1* ratio is positively  
324 correlated with increased lymphocyte infiltration and is associated with improved patient  
325 prognosis<sup>19</sup>.

326  
327 Unraveling the spatial choreography of tumor ecosystem that stratifies OSCC molecular subtypes  
328 remains critically understudied. Using a public spatial transcriptome dataset of OSCC<sup>11</sup>, we  
329 assessed cell type abundance and identified colocalization of specific cell subsets in different  
330 tumor ecotypes (**STAR Methods**). Interestingly, we found that *COL1A1*<sup>+</sup> fibroblast was mainly  
331 enriched in the area adjacent to the tumor edge and was spatially closer to tumor epithelial cells  
332 than other stromal cells like *CXCL12*<sup>+</sup> fibroblast (**Figure S10F**), suggesting that this cell subset  
333 may be potentially associated with the stronger tumor cell progression in FE ecotype. Notably,  
334 *COL1A1*<sup>+</sup> fibroblast exhibited spatial co-localization with *SPP1*<sup>+</sup>/*CXCL9*<sup>+</sup> macrophages and  
335 tumor epithelial cells in representative FE-like samples (**Figure 6L and S11A**), a pattern also  
336 observed in IE-like lesions although with notably diminished *COL1A1*<sup>+</sup> fibroblast abundance  
337 (**Figure S11B**).

338  
339 Together, these results delineate the distinct immune evasion programs of the two OSCC ecotypes.  
340 While the IE ecotype relies on classic T-cell exhaustion, the FE ecotype builds a complex, fibrotic  
341 niche orchestrated by a distinct set of molecular players, prominently featuring the *TNFRSF12A*  
342 signaling axis as a potential therapeutic vulnerability.

### 343 **A *TNFRSF12A*<sup>+</sup> Cellular Circuit Orchestrates the Fibrotic-Excluded Niche**

344 Having established the Fibrotic-Excluded (FE) ecotype as a clinically aggressive, lymphocyte-  
345 poor state, we sought to identify the core cellular players and signaling pathways that construct  
346 and maintain this niche. The defining cellular architects of the FE ecotype were the *COL1A1*<sup>+</sup>  
347 fibroblast population and a specific subset of malignant cells (Tu\_C3 and Tu\_C4) enriched for  
348 invasive, mesenchymal-like features (**Figure 4A and 7A-B**). Critically, a key molecular link  
349 between these two dominant cell populations was their high and relatively specific co-expression  
350 of the immunoregulatory gene *TNFRSF12A*, which we had identified as a top prognostic marker  
351 for the FE ecotype (**Figure S2G and S5G**).

352  
353 While a direct lineage relationship between these cell types remains to be definitively established,  
354 multiple lines of evidence pointed to a close functional and transcriptional relationship between  
355 the pEMT-like Tu\_C3/Tu\_C4 tumor cells and the *COL1A1*<sup>+</sup> fibroblasts (**Figure 7B-C and S12A**).  
356 Tu\_C3 and Tu\_C4 tumor cells shared many marker genes with *COL1A1*<sup>+</sup> fibroblast determined  
357 by Jaccard Index (**Figure 7C**). These shared genes are linked to pEMT (e.g., *TGFBI*, *FNI*, *TNC*)  
358 and ECM remodeling (e.g., *COL5A1*, *MMP1* and *LGALS1*). Transcriptional trajectory inference  
359 suggested a high degree of similarity (**Figure 7D**), and importantly, genetic analysis revealed that  
360 *COL1A1*<sup>+</sup> fibroblasts shared SCNv subclone with tumor cells (**Figure S12B**), and even more  
361 somatic mutations with the tumor clone than any other stromal cell type, indicating a uniquely  
362 intimate connection to the malignant compartment (**Figure 7E and S12C**).

363  
364 Given this close association, we hypothesized that these *TNFRSF12A*<sup>+</sup> tumor cells and fibroblasts  
365 form a core interaction network that sustains the FE niche. We used CellChat to systematically  
366 map the intercellular communication patterns and found that IE tumors exhibited elevated  
367 intercellular communication (**Figure S12D**), primarily characterized by robust signal emission and  
368 reception by T cells, while FE ecotype displayed only increased signaling activity from epithelial  
369 cells and macrophages (**Figure S12E**). In specific signal pathways, the FE niche was characterized  
370 by the activation of pathways involved in stromal remodeling (TWEAK), fibrotic niche  
371 establishment (*SPP1*), and inflammation suppression (*IL10*, *ANXA1*), which mechanistically  
372 support lymphocyte exclusion (**Figure 7F; Table S14**). Notably, the immunosuppressive signal  
373 *IL10* is already present at the precancerous stage of FE tumors (**Figure S12F**).

374  
375 Dissection of these pathways revealed a core, self-reinforcing signaling circuit in FE ecosystem.  
376 We found that *SPP1*<sup>+</sup> and *CXCL9*<sup>+</sup> macrophages were the primary source of TWEAK (*TNFSF12*),  
377 the ligand for TWEAKR (*TNFRSF12A*). This macrophage-derived TWEAK acts directly on both  
378 *TNFRSF12A*<sup>+</sup> tumor cells (Tu\_C3/Tu\_C4) and *TNFRSF12A*<sup>+</sup>/*COL1A1*<sup>+</sup> fibroblasts to promote  
379 their proliferation and pro-fibrotic activity (**Figure 7G-H**). In turn, these tumor cells and  
380 fibroblasts secrete factors such as *ANXA1* that can recruit and polarize macrophages, closing the  
381 loop. Spatial analysis confirmed the physical basis of this circuit, showing the intimate co-  
382 localization of these three cell types and the enrichment of TWEAK and SPP1 signaling within

383 the FE niche (**Figure S12G**).

384

385 Taken together, our analysis reveals that the Fibrotic-Excluded ecotype is actively maintained by  
386 a self-reinforcing signaling triad of *TNFRSF12A*<sup>+</sup> tumor cells, *TNFRSF12A*<sup>+</sup>/*COL1A1*<sup>+</sup> fibroblasts,  
387 and *SPPI*<sup>+</sup>/*CXCL9*<sup>+</sup> macrophages. This circuit, with the *TNFRSF12-TNFRSF12A* (TWEAK  
388 pathway) axis at its core, represents a critical architectural hub and a prime therapeutic target for  
389 dismantling the immunosuppressive FE niche.

### 390 **Targeting TNFRSF12A Reprograms the Fibrotic-Excluded Niche and Sensitizes Tumors to** 391 **Immunotherapy**

392 To validate *TNFRSF12A* as a therapeutic target for reprogramming the Fibrotic-Excluded (FE)  
393 microenvironment, we utilized the MOC2 murine OSCC model. This line was selected because it  
394 establishes rapidly progressing tumors with dense stroma and limited T-cell infiltration<sup>21</sup>, closely  
395 recapitulating the human FE phenotype (**Figure 8A**). We generated *Tnfrsf12a* knockout (Fn14-  
396 KO) MOC2 cells using CRISPR/Cas9 and confirmed effective gene deletion and loss of protein  
397 expression (**Figure 8B and S13A**).

398

399 Disruption of *TNFRSF12A* significantly impaired tumor progression *in vivo*. In immunocompetent  
400 C57BL/6J mice, tumors derived from Fn14-KO cells exhibited significantly reduced volume and  
401 weight compared to wild-type controls without affecting overall body weight (n = 4 mice/group;  
402 p < 0.001, Wilcoxon rank-sum test; **Figure 8C-D**). Crucially, this growth suppression was  
403 markedly attenuated when the experiment was repeated in immunodeficient nude mice (**Figure**  
404 **S13B-E**), demonstrating that targeting *TNFRSF12A* is not merely cell-intrinsic but relies on the  
405 restoration of an adaptive anti-tumor immune response.

406

407 To dissect the microenvironmental changes underlying this reactivation, we performed single-cell  
408 RNA sequencing on representative Fn14-KO (n = 2) and wild-type murine tumors (n = 2). The  
409 results revealed a striking ecotype switch. Fn14 knockout effectively dismantled the FE  
410 architecture, leading to a significant reduction in collagen-secreting fibroblasts and a concurrent  
411 surge in T-cell infiltration (**Figure 8E-F and S13F-H**). This was corroborated by  
412 immunohistochemistry showing increased CD8<sup>+</sup> T-cell density in murine tumors (**Figure 8G**).

413 Mechanistically, this remodeling was driven by a fundamental rewiring of the tumor's signaling  
414 network. *Fn14*-KO tumor cells exhibited enhanced antigen presentation capacity and  
415 inflammatory signaling (e.g.,  $\text{IFN-}\alpha/\gamma$ ), replacing the proliferative and DNA-repair programs that  
416 dominated wild-type cells (**Figure 8H**). Consistent with our human atlas, the macrophage  
417 compartment also shifted towards a pro-inflammatory phenotype, evidenced by a significant  
418 increase in the *Cxcl9:Spp1* ratio (**Figure 8I-J**). Furthermore, cell-cell interaction analysis  
419 confirmed a shift from exclusion to engagement: the knockout tumors displayed enhanced  
420 communication via T-cell recruitment (*CXCL*) and regulation (*PD-L1*, *CD80/86*) axes (**Figure**  
421 **S13I-J**). Interestingly, the infiltrating  $\text{CD8}^+$  T cells in the knockout tumors displayed elevated  
422 expression of exhaustion markers like *Pdcd1* (PD-1) and *Lag3* (**Figure 8K**), indicating that the  
423 tumor had transitioned from a cold FE state to an inflamed but exhausted IE-like state.

424  
425 This successful conversion to an IE-like phenotype suggested that *TNFRSF12A* inhibition renders  
426 the tumor susceptible to checkpoint blockade. To test this combinatorial strategy, we treated wild-  
427 type MOC2-bearing mice with an *Fn14* antagonist (L524-0366), anti-*PD-1*, or the combination.  
428 While both monotherapies showed moderate efficacy, the combination of *Fn14* antagonist and  
429 anti-*PD-1* yielded superior anti-tumor activity (**Figure 8L-N**). Immunohistochemical experiments  
430 also showed enhanced  $\text{CD8}^+$  T cell infiltration in the treatment group (**Figure S13K-L**).

431  
432 Together, these data provide *in vivo* proof-of-concept that targeting the *TNFRSF12A* axis can  
433 dismantle the immunosuppressive FE barrier, converting cold tumors into hot ones and unleashing  
434 the therapeutic potential of anti-PD-1 immunotherapy.

## 435 **Discussion**

436 Despite advances in molecular characterization, the clinical management of OSCC remains largely  
437 one-size-fits-all, contributing to stagnating survival rates<sup>1,22</sup>. Although molecular subtypes have  
438 been defined using bulk transcriptomics (e.g., TCGA)<sup>23</sup>, these classifications have failed to  
439 translate into precision therapeutic strategies, largely because they obscure the complex cellular  
440 interactions within the tumor microenvironment and treat the tumor as a static entity without a  
441 history. Furthermore, current classification systems typically focus solely on established  
442 malignancy, overlooking the critical evolutionary window of the precancerous stage<sup>15,23-25</sup>. Here,

443 by constructing a high-resolution multi-omics atlas spanning the full continuum from normal tissue  
444 to carcinoma, we resolve these limitations. We identify two fundamental, clinically actionable  
445 tumor ecotypes, Infiltrated-Exhausted (IE) and Fibrotic-Excluded (FE), and demonstrate that they  
446 are the endpoints of distinct evolutionary trajectories traceable back to precancerous oral  
447 leukoplakia.

448  
449 A key conceptual advance of this work is linking specific modes of genomic evolution to distinct  
450 immune landscapes. While we cannot infer strict causality from our current data, we observe a  
451 parallelism between the tumor's genomic trajectory and its resulting microenvironment. The IE  
452 ecotype aligns with a linear, hypermutator trajectory characterized by elevated tumor mutation  
453 burden and frequent *NOTCH1* and *CASP8* mutations. This pattern is consistent with established  
454 models where high mutational load generates neoantigens that drive T-cell infiltration,  
455 subsequently exerting selective pressure for adaptive resistance mechanisms<sup>26</sup>. In contrast, the FE  
456 ecotype aligns with a branched, chromosomal unstable trajectory characterized by frequent *EGFR*  
457 alterations. This association resonates with emerging evidence in other malignancies where high  
458 levels of chromosomal instability actively suppress anti-tumor immunity<sup>27,28</sup>. Our observation that  
459 some of these genomic and microenvironmental features are detectable in precancerous  
460 leukoplakia suggests that the tumor's immune trajectory is often imprinted prior to malignancy.

461  
462 We further elucidate the cellular mechanisms by which the FE tumors construct a physical barrier.  
463 We identify a mechanism of "niche engineering" where pEMT-phenotype tumor cells and  
464 *COL1A1*<sup>+</sup> fibroblasts cooperate to construct a fibrotic shield. Our transcriptomic analysis reveals  
465 a striking functional convergence between these two populations: pEMT-activated tumor cells  
466 acquire a fibroblast-like, matrix-producing phenotype, upregulating collagens and the  
467 *TNFRSF12A* receptor. While the definitive lineage relationship between these compartments  
468 remains to be fully resolved, the identification of shared somatic alterations between tumor cells  
469 and a subset of *COL1A1*<sup>+</sup> fibroblasts suggests a complex interplay, potentially involving stromal  
470 mimicry by malignant cells. This aligns with previous studies in head and neck cancer identifying  
471 pEMT programs at the invasive front that actively remodel the extracellular matrix<sup>9</sup>. Regardless  
472 of whether these cells arise via direct trans-differentiation or represent a distinct state of epithelial  
473 plasticity, the functional outcome is clear: the tumor autonomously supplements the stromal pool,

474 accelerating the construction of the immune-excluded FE niche.

475

476 Our atlas also reframes the cancer-associated fibroblast compartment. We resolve three  
477 transcriptionally distinct fibroblast subpopulations, of which *CXCL12*<sup>+</sup> and *F13A1*<sup>+</sup> fibroblasts  
478 predominate in adjacent normal and precancerous tissues, whereas *COL1A1*<sup>+</sup> fibroblasts  
479 specifically expand during malignant transformation and are enriched in the FE ecotype. This  
480 population exhibits a distinct immunomodulatory profile characterized by high expression of  
481 *MMP1* and *LRRC15*, both identified as key mediators of fibroblast-driven immune escape in a  
482 recent pan-cancer study<sup>30</sup>. Prior single-cell studies in OSCC have identified specific CAF subsets  
483 related to immunosuppression and immune exclusion, including *TDO2*<sup>+</sup>, *POSTN*<sup>+</sup>, and *CXCL8*<sup>+</sup>  
484 CAFs<sup>6,10,29</sup>. Consistent with their cancer-associated identity, our data confirm that these are  
485 functional states within the *COL1A1*<sup>+</sup> population. However, a previously unrecognized  
486 consequence is that all these CAF subsets are, by extension, enriched in the FE ecotype. Our study  
487 identifies the TWEAK-TNFRSF12A axis as an additional route through which *COL1A1*<sup>+</sup>  
488 fibroblasts actively maintain the FE niche, linking them to a self-reinforcing signaling circuit that  
489 physically bars lymphocyte infiltration.

490

491 Our findings further support a paradigm shift toward ecotype-based precision immunotherapy,  
492 where therapeutic selection is guided by the specific cellular architecture of the tumor ecosystem.  
493 Within this framework, we identify distinct targetable vulnerabilities: adaptive checkpoints (e.g.,  
494 PD-1, CTLA-4) for the IE ecotype, and structural exclusion drivers (e.g., TNFRSF12A, CD276)  
495 for the FE ecotype. TNFRSF12A (Fn14/TWEAKR) is a well-characterized driver of pathological  
496 tissue remodeling in chronic inflammatory diseases like rheumatoid arthritis and inflammatory  
497 bowel disease, where it promotes fibrosis and angiogenesis<sup>31-33</sup>. Our data suggest that FE tumors  
498 co-opt this conserved mechanism, establishing a self-reinforcing signaling circuit with *SPPI*<sup>+</sup>  
499 macrophages to physically exclude adaptive immunity. The progressive upregulation of  
500 *TNFRSF12A* during the OL-to-CA transition further underscores its role as a dynamic mediator of  
501 niche evolution rather than merely a static marker of the established tumor.

502

503 This mechanistic understanding resolves the paradox of why previous therapies have failed and  
504 validates a new combinatorial approach. While PD-1 blockade fails in excluded environments, and

505 TWEAKR-targeted agents (e.g., enavatuzumab) have shown limited efficacy as monotherapies in  
506 early clinical trials<sup>34</sup>, our *in vivo* data demonstrate that these strategies are synergistic. Targeting  
507 TNFRSF12A effectively dismantles the fibrotic barrier, converting a cold FE tumor into a hot  
508 phenotype. Crucially, this induced infiltration renders the tumor susceptible to checkpoint  
509 blockade, as the newly recruited T cells require protection from adaptive immune suppression.  
510 This validates a dismantle and reactivate strategy<sup>35,36</sup>: using anti-TNFRSF12A to breach the  
511 physical barrier and anti-PD-1 to sustain the anti-tumor response.

512  
513 In summary, we advance the understanding of OSCC by establishing a comprehensive ecotype  
514 framework that redefines the disease landscape from a static classification of molecular subtypes  
515 to a dynamic model of genetically constrained evolutionary tracks. By delineating the Infiltrated-  
516 Exhausted and Fibrotic-Excluded ecotypes as endpoints of these tracks, we provide a unified  
517 biological rationale for patient stratification that integrates genomic history, stromal architecture,  
518 and immune phenotype. The validation of TNFRSF12A as a druggable node for converting cold  
519 tumors to immunotherapy-responsive states offers a concrete translational path forward. Future  
520 efforts should focus on developing biomarkers to detect these ecotypic signatures in the  
521 precancerous stage, potentially enabling molecular interception strategies that target the fibrotic  
522 niche before malignancy is fully established. Ultimately, this framework bridges the gap between  
523 genomic evolution and precision oncology, offering an ecotype-guided path to improve outcomes  
524 in head and neck cancer.

### 525 **Limitations of this study**

526 Our study has limitations. First, while the concordance of ecotypes in paired precancerous and  
527 malignant tissues implies early imprinting, confirming the determinism of these trajectories  
528 requires larger longitudinal cohorts and mechanism studies. Second, our link between genomic  
529 architecture and immune ecotypes is associative; definitive proof that specific alterations play a  
530 causal role requires functional perturbation models. Third, while shared somatic mutations  
531 strongly suggest a tumor-to-fibroblast transition, establishing the precise rate of this plasticity  
532 requires lineage-tracing models. Finally, prospective trials are necessary to confirm that our  
533 ecotype classifier can accurately stratify patients for ecotype-directed therapy.

### 534 **Data availability**

535 The scRNA-seq, RNA-seq, and WGS data generated in this study can be obtained from the NGDC  
536 GSA database (<https://ngdc.cncb.ac.cn/>) under project number PRJCA039175 with accession  
537 number HRA011232, HRA011241, HRA011251, and CRA039278. Public scRNA-seq data were  
538 obtained from multiple databases; details are shown in **Table S2**. Public transcriptome data can be  
539 obtained from the NCBI GEO database (accession numbers GSE41613, GSE42743, GSE30784,  
540 GSE85195, GSE131568, GSE246050). The GEO accession number for public spatial  
541 transcriptomics data is GSE208253. Detailed information on all public datasets is shown in **Tables**  
542 **S2** and **S4**.

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### 552 **Author contributions**

553 Conceptualization, YZ, SS; data curation, YZ, YR; formal analysis, YZ; investigation, YZ, RX,  
554 YF, YR, CM; methodology, YZ, SS; project administration, YZ, SS; resources, YF, HJ, TW, ZZ,  
555 JT, HX, GZ; software, YZ, JL; funding acquisition, GZ, SS; supervision, GZ, SS; validation, RX,  
556 JY, RZ; visualization, YZ; writing - original draft, YZ, SS; writing - review & editing, YZ, GZ,  
557 SS.

### 558 **Declaration of interests**

559 The patent application related to the article was submitted to the State Intellectual Property Office  
560 of China (Application No.: 202511878789.5) for YZ, GZ, and SS.

### 561 **Declaration of generative AI and AI-assisted technologies in the writing process**

562 During the preparation of this work, the author(s) used Gemini (Google) in order to improve the  
563 readability, clarity, and language quality of the manuscript. After using this tool or service, the  
564 author(s) reviewed and edited the content as needed and take(s) full responsibility for the content  
565 of the publication.

## 566 **Supplemental information**

567 **Document S1.** Figures S1–S13.

568 **Table S1.** Patient information of this study cohort.

569 **Table S2.** Public scRNA-seq datasets used in this study.

570 **Table S3.** Single-cell sequencing information of this study cohort.

571 **Table S4.** Bulk transcriptome datasets used in this study.

572 **Table S5.** Top 30 DEGs for each minor cell subpopulations. Related to Figure 1.

573 **Table S6.** Tissue remodeling analysis results. Related to Figure 1.

574 **Table S7.** Tissue ecotype analysis data and results. Related to Figure 2.

575 **Table S8.** Selected gene pairs for the classifier. Related to Figure 3.

576 **Table S9.** Tumor ecotype and clinical information of public patient cohorts. Related to Figure 3.

577 **Table S10.** Sample information for trajectory inference of oral carcinogenesis using bulk data.  
578 Related to Figure 4.

579 **Table S11.** Public genomic data used in this study. Related to Figure 5.

580 **Table S12.** Ecotype-specific SNVs and SCNVs. Related to Figure 5.

581 **Table S13.** Immunomodulatory genes list and ecotype-specific immunoregulatory genes. Related  
582 to Figure 6.

583 **Table S14.** Ecotype-specific intercellular communication signals. Related to Figure 7.

## 584 **Figure legends**

### 585 **Figure 1. A multi-modal atlas reveals the cellular landscape of oral carcinogenesis.**

586 (A) Overview of the dataset composition across the disease spectrum, including normal tissue (NT),  
587 adjacent normal (AJ), oral leukoplakia (OL), squamous cell carcinoma (CA), and lymph nodes  
588 with (LN\_P) or without (LN\_N) metastasis.

589 (B) Integrated UMAP visualization of ~1 million single cells from 227 samples.

590 (C) Boxplots showing the relative abundance of major cell lineages across tissue states. Cell  
591 proportions are calculated as a percentage of total cells in the tumor microenvironment (TME) per  
592 sample. \* $p < 0.05$ , \*\* $p < 0.01$ , \*\*\* $p < 0.001$ , ns = not significant by Wilcoxon test.

593 (D) Comparative analysis of immune and stromal cell proportions across anatomical sites (tongue,  
594 gingiva and buccal) during oral carcinogenesis. Statistical significance was the same as in C.

595

### 596 **Figure 2. Unsupervised analysis identifies four core tissue ecotypes.**

597 (A) Consensus hierarchical clustering of 192 tissue samples based on the relative abundance of 50  
598 immune and stromal cell subpopulations. The analysis identifies four robust ecotypes: Immune-  
599 Quiescent (IQ), Lymphoid-Enriched (LE), Infiltrated-Exhausted (IE), and Fibrotic-Excluded (FE).  
600 Top annotations denote cluster identify, tissue pathology, clinical stage, risk factors, anatomical  
601 site and cohort identity.

602 (B) Network diagrams visualizing the defining cellular architectures of each ecotype. Nodes  
603 represent cell subsets; edge thickness indicates the strength of co-occurrence in the ecotype  
604 (Jaccard index).

605 (C) Sankey diagram illustrating the mapping of tissue types to the four ecotypes.

606 (D) Comparison of cellular composition between the inflamed (IE.1) and exhausted (IE.2) states  
607 of the IE ecotype. \* $p < 0.05$ , \*\* $p < 0.01$ , \*\*\* $p < 0.001$  by Wilcoxon test.

608

### 609 **Figure 3. Spatial validation and clinical relevance of IE and FE tumor ecotypes.**

610 (A-B) Representative immunohistochemistry (IHC) staining of IE (A) and FE (B) human OSCC  
611 tumors with matched scRNA-Seq. Markers: CD3 (T cells), CD68 (Macrophages), and Picro-Sirius  
612 Red (PSR, type I collagen).

613 (C) Quantification of immune and stromal markers from the IHC cohort (n = 9 fields /ecotype). \* $p$   
614  $< 0.05$ , \*\* $p < 0.01$ , \*\*\* $p < 0.001$  by Wilcoxon test.

615 (D-E) Spatial transcriptomics validation of the IE (D) and FE (E) ecotypes. Slide visualizations  
616 show H&E staining, pathological annotations and the spatial expression of key cell-type markers  
617 (*KRT14*, *CD3D*, *CD8A*, *CD68*, *COL1A1*).

618 (F) Kaplan-Meier survival analysis of overall survival (OS) in four independent OSCC cohorts  
619 stratified by the IE vs. FE classifier. P-values from log-rank test.

620 (G) Heatmap summarizing the prognostic association (Hazard Ratio, HR) of individual immune  
621 and stromal cell subpopulations across multiple datasets. Green: favorable prognosis (HR < 1);  
622 Purple: poor prognosis (HR > 1). Opacity indicates statistical significance (p-values from log rank  
623 tests). Key prognostic cell names are highlighted.

624 (H) Sankey diagram illustrating ecotypes associated with established OSCC classifications,  
625 clinical stages and anatomical sites. P-values from Fisher's exact test.

626

#### 627 **Figure 4. Dynamic remodeling of cell compositions during tumor evolution.**

628 (A) Paired analysis of differential cell proportions across the AJ-OL-CA continuum in patients  
629 classified into IE and FE ecotypes. Only stromal and immune cells are shown. Colors indicate  
630 fold-change; intensity indicates statistical significance (Wilcoxon test, p-values adjusted by the  
631 Benjamini-Hochberg procedure).

632 (B) Summary of ecotype-specific cell dynamics across the AJ-OL-CA continuum. Cell  
633 subpopulations are categorized by their temporal patterns of change. Only lineages displaying  
634 divergent trajectories between IE and FE ecotypes are shown (shared lineages are shown in Figure  
635 S8A).

636 (C) Unsupervised clustering heatmap of bulk transcriptome-based deconvolution for OL samples  
637 across public datasets. Precancerous lesions stratify into groups resembling either the IE-like or  
638 FE-like ecotype. Colors indicate z-scores of cell abundance.

639 (D) Pseudotime trajectory analysis based on inferred immune and stromal cell composition profiles  
640 of bulk transcriptome samples. Left: points colored by tissue type (OL vs CA). Right: samples  
641 labeled by ecotype (IE-like vs FE-like).

642 (E) Concordance analysis of ecotype assignments between paired OL and CA samples (n = 11),  
643 demonstrating stability of the ecotype during transformation.

644 (F) Schematic model showing the gradual emergence of microenvironmental divergence during  
645 oral carcinogenesis.

646 **Figure 5. Distinct genomic alterations underlie IE and FE evolutionary trajectories.**

647 (A) Genome-wide SCNv profiles inferred from WGS samples.

648 (B) Quantification of total SCNv scores in paired OL and CA samples across IE and FE tumors.

649 Left: our WGS cohort. Right: TCGA validation. P-values from Wilcoxon test.

650 (C-D) Single-cell CNV inference and clonal phylogeny for a representative IE tumor (C) and FE

651 tumor (D). Distinct clones were reconstructed based on CNV patterns (upper); matched CNV

652 profiles from WGS are shown below. Pie charts depict the clonal composition across tissue types,

653 showing linear vs. branched evolution.

654 (E) Tumor mutation burden (TMB) comparison between paired OL and CA samples from IE and

655 FE ecotypes. Left: our WGS cohort. Right: TCGA validation. P-values from Wilcoxon tests.

656 (F) Chromosomal instability (CIN) index between paired OL and CA samples. HGI: high genomic

657 instability; MA: mutational accumulation.

658 (G) Comparison of the CIN index between established IE and FE ecotypes. P-value from Wilcoxon

659 test.

660 (H) Heatmap of genomic regions with significant SCNv differences between IE-like and FE-like

661 subtypes. Key driver genes are highlighted. P-values from Fisher's exact test.

662 (I) Boxplots comparing gene expression of selected SCNv-associated genes between IE-like and

663 FE-like subtypes. P-values from Wilcoxon test.

664 (J) UMAP showing single-cell expression of selected ecotype-associated drivers

665 (*EGFR*, *CD74*, *HMGB1*, *TMEM184B*) in tumor cells from this study cohort.

666 (K) Oncoplot showing enrichment of somatic mutations in specific driver genes in IE-like (n =

667 180) vs. FE-like (n = 143) OSCC tumors in TCGA. P-values from Fisher's exact test.

668

669 **Figure 6. Ecotype-specific immune evasion strategies and the *TNFRSF12A* axis.**

670 (A) Schematic of the strategy to identify key immunomodulatory genes distinguishing IE and FE  
671 ecotypes. L-R: Ligand-Receptor; TAA: tumor-associated antigen.

672 (B) Volcano plot of differentially expressed immunomodulatory genes between IE and FE tumors.

673 Genes are annotated by functional category.

674 (C) Multi-layer integrative analysis of key genes. Top: Expression bubble plot across single-cell

675 populations. Middle: Prognostic Hazard Ratio (HR) across four datasets (colored by direction and

676 log-rank p-value). Bottom: Expression trajectories across the AJ-OL-CA transition (p-value from

677 one-way ANOVA). Genes with prognostic associations in at least three cohorts are in purple.  
678 (D) Single-cell expression of the FE-specific checkpoints *TNFRSF12A* and *CD276* across  
679 epithelial and stromal subpopulations.  
680 (E-F) Validation of *TNFRSF12A* and *CD276* upregulation during oral carcinogenesis in two  
681 independent bulk cohorts. \*\* $p < 0.01$ , \*\*\* $p < 0.001$ ; Wilcoxon test.  
682 (G) Pearson correlation analysis between *TNFRSF12A* expression and the abundance of major cell  
683 populations in the OSCC TME.  
684 (H) IHC validation of *TNFRSF12A* expression in representative IE and FE tumors.  
685 (I) Quantification of *TNFRSF12A* protein levels from IHC (n = 9 fields /ecotype). \*\* $p < 0.01$ ;  
686 Wilcoxon test.  
687 (J) Spatial transcriptomics visualization of *TNFRSF12A* expression in representative IE-like and  
688 FE-like tumors.  
689 (K) Pearson correlation between *TNFRSF12A* expression and macrophage markers in bulk RNA-  
690 seq data.  
691 (L) Spatial co-localization analysis in an FE tumor. Left: Predicted spatial abundance of all  
692 selected cell subsets using cell2location is depicted by color intensity. Middle: Density plot  
693 showing the Kullback-Leibler (KL) divergence between cell distributions compared to a null  
694 distribution. Empirical p-values determined by permutation testing and  $p < 0.05$  indicates  
695 significant spatial co-localization. Right: The spatial abundance of selected cell subsets.

696

697 **Figure 7. Ecotype-specific intercellular signaling networks shape the tumor niche.**

698 (A) Distribution of tumor cell subsets (Tu\_C1-Tu\_C4) across IE.1, IE.2, and FE ecotypes.  
699 (B) Functional annotation of tumor cell subsets based on hallmark gene sets and epithelial  
700 differentiation programs.  
701 (C) Transcriptomic similarity between tumor and stromal cell subpopulations measured by the  
702 Jaccard index of top 100 marker genes.  
703 (D) Trajectory analysis of tumor cells and fibroblasts inferred by RNA velocity and PAGA.  
704 Arrows denote predicted directionality.  
705 (E) Somatic mutation burden estimated from single-cell SNV inference across tumor and stromal  
706 subpopulations in FE samples.  
707 (F) Pathway-level comparison of tissue- and ecotype-specific ligand–receptor (L–R) signaling

708 activity.  
709 (G) Cell-cell communication networks revealing upregulated crosstalk among tumor cells,  
710 macrophages, and fibroblasts in FE tumors.  
711 (H) Dot plot showing the expression across key cell subsets of key ligand-receptor pairs driving  
712 the macrophage-fibroblast-tumor signaling axis in FE tumors.

713

714 **Figure 8. *TNFRSF12A* blockade suppresses tumor growth and enhances antitumor**  
715 **immunity *in vivo*.**

716 (A) Schematic of the experimental design. Wild-type (WT) and Fn14 (*Tnfrsf12a*) knockout (KO)  
717 MOC2 cells were injected into C57BL/6J mice. Tumors were harvested at Day 14 for scRNA-seq.

718 (B) Immunoblot confirming loss of Fn14 protein in KO cells.

719 (C) Representative images of excised WT and Fn14-KO tumors.

720 (D) Quantification of tumor weight (left), tumor volume (middle), and body weight (right). Data:  
721 mean  $\pm$  SEM; \*\*\* $p < 0.001$  by Wilcoxon test. N = 4 mice inoculated bilaterally per group.

722 (E) UMAP visualization of scRNA-seq data from murine tumors (n = 2 per group), annotated by  
723 major cell population.

724 (F) Bar plots showing the shift in relative proportions of T cells and fibroblasts upon Fn14  
725 knockout.

726 (G) IHC validation of CD8<sup>+</sup> T-cell infiltration in WT vs. KO tumors. Right: Quantification of  
727 CD8<sup>+</sup> density. \*\*\* $p < 0.001$ , Wilcoxon test. N = 3 tumors per group, 5 random fields per tumor.

728 (H) Dot plot showing the average transcription activity of functional gene sets in Fn14 KO and  
729 WT tumor cells across two biological replicates.

730 (I) UMAP of macrophages in murine tumors, highlighting the expression of polarization markers.

731 (J) Quantification of the *Cxcl9:Spp1* expression ratio in macrophages.

732 (K) Expression of cytotoxicity and exhaustion markers in T cells from WT vs. KO tumors.

733 (L) Schematic of the anti-Fn14 (L524-0366) and anti-PD-1 combination therapy trial.

734 (M) Efficacy of combination therapy. Quantification of tumor weight (left), tumor volume (middle)  
735 and body weight (right). Data: mean  $\pm$  SEM; \* $p < 0.05$ , \*\* $p < 0.01$ , \*\*\* $p < 0.001$  (Wilcoxon rank-  
736 sum test). N = 3 mice inoculated bilaterally per group.

737 (N) Representative images of excised murine tumors from the combination therapy trial.

## 738 **Methods**

### 739 **Human Specimens**

740 This study included 30 patients diagnosed with oral squamous cell carcinoma (OSCC), confirmed  
741 by pathological examination. All patients were recruited from Shenzhen People's Hospital  
742 (Shenzhen, China). Prior to sample collection, written informed consent was obtained from all  
743 participants in accordance with ethical guidelines. The sample collection protocols were reviewed  
744 and approved by the Ethics Committees of Southern University of Science and Technology  
745 (Approval No. 20220115) and Shenzhen People's Hospital (Approval No. LL-KY-2022170). This  
746 study uniquely focused on synchronously collected paired samples of tumor tissue, precancerous  
747 lesions (oral leukoplakia), and adjacent normal tissues from surgical resection specimens. Each  
748 sample was carefully dissected and weighed immediately after collection. Based on experimental  
749 requirements, samples were divided into multiple portions for single-cell RNA sequencing  
750 (scRNA-seq), bulk RNA sequencing, whole-genome sequencing (WGS), and validation assays. In  
751 addition to this cohort, publicly available datasets were integrated, comprising 328 genomic  
752 samples, 822 bulk transcriptomics samples, 197 scRNA-seq samples, and 12 spatial transcriptome  
753 samples from OSCC tissue (see **Table S2,S4, and S11** for accession numbers of public data).

### 754 **Cell Lines**

755 The murine OSCC cell line MOC2 used in this study was obtained from Bluefbio (Shanghai)  
756 Biology Technology Development Co., Ltd. Cells were cultured in DMEM (high glucose)  
757 supplemented with 10% FBS and 1% penicillin/streptomycin at 37°C in a humidified 5% CO<sub>2</sub>  
758 atmosphere. MOC2 were routinely authenticated by short tandem repeat (STR) profiling and  
759 confirmed to be free of mycoplasma contamination using the MycoAlert™ Mycoplasma Detection  
760 Kit.

### 761 **Mice**

762 All animal experiments were conducted in accordance with institutional guidelines and approved  
763 by the Institutional Animal Care and Use Committee (IACUC) of the Southern University of  
764 Science and Technology. Mice were housed under specific pathogen-free (SPF) conditions with a  
765 12-hour light/dark cycle and *ad libitum* access to food and water. Mice were monitored for signs  
766 of morbidity, including excessive tumor volume (maximum size permitted by the IACUC),

767 hunched posture, ruffled fur, weight loss, paralysis, dyspnea, or inability to groom/feed. Animals  
768 exhibiting these signs were humanely euthanized.

### 769 **Single-Cell RNA Sequencing and Preprocessing**

770 Fresh tissue samples were dissociated into single-cell suspensions using the GEXSCOPE Tissue  
771 Dissociation Mix. Two droplet-based scRNA-seq platforms were utilized: five samples were  
772 prepared using the GEXSCOPE® Single Cell RNA Library Kit, and 25 samples were prepared  
773 using the MobiNova®-100 system with the MobiCube® High-Throughput 3' Single-Cell  
774 Transcriptome Kit. All procedures followed the manufacturers' standard protocols. Purified  
775 libraries were sequenced on the DNBSEQ-T7 platform (150 bp paired-end), generating ~100 Gb  
776 of raw data per sample.

777  
778 Raw data were processed using MOBIDROP's proprietary MobiVision platform (v3.0) or  
779 Singleron's CeleScope (v1.17.0), depending on the platform. To remove technical artifacts and  
780 background noise, CellBender<sup>37</sup> was applied to the raw count matrix with a learning rate of  $2.5 \times$   
781  $10^{-5}$  and an expected cell number of 10,000. The filtered matrix then underwent rigorous quality  
782 control: 1) empty droplet removal: cells with <200 detected genes or <1,000 unique molecular  
783 identifiers (UMIs) were excluded; 2) viability screening: cells with >15% mitochondrial content  
784 or >5% hemoglobin expression were discarded; 3) multiplet removal: putative multiplets were  
785 identified and removed using a combination of library complexity screening (>6,000 genes) and  
786 DoubletFinder (v2.0.4)<sup>38</sup>. The filtered gene count matrix was normalized, scaled and subjected to  
787 principal component analysis (PCA) using the Seurat R package (v4.4.0)<sup>39</sup>. Publicly available  
788 datasets were processed using this identical pipeline to ensure comparability.

### 789 **Bulk RNA Sequencing and Processing**

790 Total RNA was extracted from tissue samples using a mechanical fragmentation device (XM-26A)  
791 following the manufacturer's protocol and subjected to ribosomal RNA depletion (Ribo-off rRNA  
792 Depletion Kit, Vazyme) through sequence-specific probe hybridization (from 95°C to 22°C at a  
793 ramp rate of 0.1°C/sec) followed by RNase H and DNase I digestion. Libraries were prepared  
794 using the Hieff NGS® EvoMax RNA Library Prep Kit (dUTP) (Yeasen Biotechnology),  
795 quantified via Qubit 4.0 (Thermo Fisher) and size-validated by agarose electrophoresis. Libraries  
796 were sequenced on the DNBSEQ-T7 platform (150 bp paired-end), yielding ~30 million raw reads

797 per sample.

798

799 Gene transcription quantification followed the ENCODE RNA-seq guidelines<sup>40</sup>. Briefly, raw  
800 sequencing data were quality-controlled (FastQC) and trimmed (TrimGalore) using default  
801 parameters. Clean reads were then aligned to the human GRCh38 reference genome using STAR<sup>41</sup>.  
802 Gene expression was quantified using RSEM<sup>42</sup> and normalized to Counts Per Million (CPM).  
803 Differential expression analysis was conducted using DESeq2<sup>43</sup>. Genes with a Benjamini-  
804 Hochberg adjusted p-value < 0.05 and absolute fold-change > 1.5 were considered differentially  
805 expressed. Batch effects between cohorts were corrected using the ComBat function in the sva R  
806 package<sup>44</sup>.

### 807 **Whole Genome Sequencing and Processing**

808 Genomic DNA was extracted from tissue samples using mechanical fragmentation (XM-26A).  
809 Whole-genome sequencing (WGS) libraries were prepared by the Hieff NGS® DNA Library Prep  
810 Kit (Yeasen Biotechnology). Libraries were amplified for 7 cycles (Canace® Pro Amplification  
811 Mix) and quantified via Qubit, and sequenced on the DNBSEQ-T7 platform with 150 bp paired-  
812 end reads, generating ~90 Gb of raw data per sample.

813

814 Raw sequencing reads were QC-filtered (FastQC and TrimGalore) and aligned to GRCh38 using  
815 BWA-MEM2. Somatic variants were called using the GATK Best Practices pipeline<sup>45</sup>, using  
816 matched adjacent normal tissues as the reference. Functional annotation was performed with  
817 Funcoator from GATK. Somatic copy number variations (SCNVs) were identified using  
818 CNVkit<sup>46</sup> and gene-level SCNVs were annotated and quantified with GISTIC2<sup>47</sup>.

### 819 **Generation of *Tnfrsf12a* Knockout Cell Lines**

820 A lentiviral CRISPR/Cas9 system was used to target *Tnfrsf12a* (Fn14). An sgRNA sequence (5'-  
821 AGGAGCTGCCGCTAGAGCAT-3') targeting *Tnfrsf12a* was cloned into lentiCRISPRv2  
822 lentiviral vector (Addgene, #52961) and confirmed by sequencing. Next, MOC2 cells were co-  
823 transfected with the transfer plasmid (lentiCRISPRv2), psPAX2 (Addgene #12260), and pVSVg  
824 (Addgene #8454), using PEI. Viral supernatant was harvested, concentrated, and used to transduce  
825 MOC2 cells. Positive clones were selected with puromycin (1 µg/mL) for two weeks. Single  
826 colonies were screened by immunoblotting and validated by PCR/Sanger sequencing (Forward 5'

827 -CGCAAGCTTCTGACCTGC-3' ; Reverse 5' -ACACACCCTGATAGAAGCCC-3' ).

### 828 ***In Vivo* Mouse Tumor Model**

829 Wild-type and *Tnfrsf12a* (Fn14)-KO MOC2 cells were resuspended in PBS ( $5 \times 10^5$  cells in 100  
830  $\mu$ L) and subcutaneously injected into two flanks of female C57BL/6 or BALB/c nude mice (age  
831 4-6 weeks, Gempharmatech). For combination therapy, mice bearing wild-type tumors were  
832 randomized into four groups: Vehicle, Fn14 antagonist (L524-0366) alone, anti-PD-1 alone, or in  
833 combination. L524-0366 (6.25mg/kg per dose) was injected intraperitoneally (i.p.) every other day.  
834 Anti-PD-1 (BioXCell #BE0146) or IgG2a isotype control (BioXCell #BP0089) was injected i.p.  
835 for a total of three doses (150  $\mu$ g per 20 g body weight per dose). Each mouse was inoculated  
836 bilaterally in the abdominal flanks with MOC2 or FN14-KO tumor cells. Tumor volume ( $0.5 \times$   
837  $Length \times Width^2$ ) and body weight were monitored every other day. Mice were euthanized when  
838 tumor burden reached 1,500 mm<sup>3</sup>, per IACUC-approved endpoints.

839

### 840 **Histological Validation**

841 For immunohistochemistry (IHC), tumor specimens were fixed in 10% neutral-buffered formalin,  
842 embedded in paraffin, and sectioned at 4  $\mu$ m. Sections underwent heat-mediated antigen retrieval,  
843 permeabilization (0.5% PBST), hydrogen peroxide treatment, and blocking. Sections were then  
844 incubated overnight at 4°C with primary antibody against CD3 (MXB, MAB-0740), CD8a  
845 (Servicebio, GB15068), CD68 (Gene, sc-20060), and CD266/Fn14 (MedChemExpress, HY-  
846 P82931). Detection was performed using an appropriate secondary antibody and DAB chromogen.  
847 For Picro-Sirius Red staining, sections were dewaxed, rehydrated, and stained using a kit  
848 (Servicebio, G1078) according to the manufacturer's protocol. Slides were dehydrated, cleared in  
849 xylene, and mounted.

850

851 Stained sections were imaged using an Aperio VERSA 8 microscope. For quantification, three  
852 random fields of view per section were captured at 20x magnification. The percentage of Picro-  
853 Sirius Red positive area (collagen deposition) or the density of positive cells (for IHC markers)  
854 was quantified using ImageJ software<sup>48</sup>.

855

### 856 **Public scRNA-seq Data Collection and Integration**

857 We systematically collected scRNA-Seq datasets from Gene Expression Omnibus (GEO),  
858 Genome Sequence Archive (GSA), and Human Cell Atlas (HCA). Datasets encompassing diverse  
859 oral sites and disease states were processed to obtain quantitative matrices (metadata available in  
860 **Table S2**).

861  
862 Large-scale integration was performed using Seurat v5. Each dataset underwent independent  
863 quality control, and top 2,000 highly variable genes (HVG) identification. SketchData was used to  
864 subsample 10,000 representative cells per dataset to facilitate efficient integration via  
865 IntegrateLayers (using Harmony<sup>49</sup>). The full dataset was mapped to this reference using  
866 ProjectIntegration and ProjectData. Clustering and dimensionality reduction (UMAP) were  
867 performed to delineate distinct cell populations and visualize the integrated landscape.

### 868 **Cell Annotation**

869 Cells were annotated in a two-step process: major lineage clustering followed by detailed sub-  
870 clustering. For T/B cells, mitochondrial, ribosomal and TCR/BCR genes were excluded from  
871 HVGs to prevent clustering bias. Cell identities were assigned based on the top 50 DEGs  
872 (FindMarkers: FC > 1.5, FDR < 0.05) and canonical markers from literature<sup>6,9,20,50-52</sup>. Annotations  
873 for cross-checked using functional scoring of published marker lists. The independent single-cell  
874 validation dataset (GSE234933<sup>19</sup>) were annotated using the main atlas as the reference via the  
875 FindTransferAnchors and TransferData functions from Seurat.

### 876 **Gene Signature Score Analysis**

877 Functional signatures were scored using AddModuleScore (Seurat) for single-cell data or ssGSEA  
878 (GSVA<sup>53</sup>) for bulk data. Metabolic pathways and Hallmark gene sets were collected from the  
879 Molecular Signature Database (MSigDB<sup>54</sup>). Inflammation-related signaling pathways and other  
880 functional gene sets were collected from literature<sup>55-57</sup>.

### 881 **Identification of Ecotypes**

882 We analyzed 192 samples containing  $\geq 500$  cells. The relative proportions of 50 cell types  
883 (excluding epithelial cells and DNT cells) were used for consensus hierarchical clustering  
884 (ConsensusClusterPlus<sup>58</sup>) to identify robust ecotypes. The dendrogram revealed five primary  
885 branches: IQ, LE, IE.1, IE.2, and FE. Since IE.1 and IE.2 were both tumor-enriched and

886 characterized by high lymphocyte infiltration, they were merged into a broader Infiltrated-  
887 Exhausted ecotype for downstream classification. Co-occurrence patterns were verified by  
888 computing the Jaccard index between cell subpopulations (using samples in the top 25% of relative  
889 abundance as the set).

## 890 **Ecotype Classifier Construction**

891 A classifier to distinguish IE from FE tumors was built for bulk transcriptomic data. Feature  
892 selection involved: 1) Identification of DEGs between IE and FE pseudo-bulk profiles ( $p_{adj} < 0.01$ ,  
893  $|\log_2FC| > 1$ ); 2) Intersection with the top 6,000 protein-coding genes ranked by pseudo-bulk  
894 expression levels; 3) Selection of gene pairs with expression ratios achieving  $AUC > 0.95$  across  
895 four annotated single-cell cohorts; and 3) Spatial verification using dataset GSE208253, requiring  
896 gene pair ratios to correlate with lymphocyte-enriched spatial regions ( $|r| \geq 0.5$ ,  $p < 0.1$ ). Selected  
897 gene pairs are listed in **Table S8**. Six machine learning classifiers (SVM, Decision Tree, Random  
898 Forest, Naïve Bayes, kNN and Neural Network) were benchmarked using a 70/30 train/test split  
899 and 5-fold cross-validation. Performance was evaluated by accuracy, sensitivity, specificity, and  
900 AUC.

## 901 **Cell Population Composition Analysis**

902 We quantified the enrichment or depletion of each cell population across different tissues using  
903 the ratio of observed to expected (Ro/e) cell numbers as described in literature<sup>59</sup>.  $Ro/e > 1$  indicates  
904 that the cell population is enriched in the tissue;  $Ro/e < 1$  implies depletion.

## 905 **Single-Cell Copy Number and Mutation Analysis**

906 Single-cell CNVs were inferred using inferCNV<sup>60</sup> under a clustering model, with paired normal  
907 epithelial or stromal cells serving as the reference for normalization. A gene expression cutoff of  
908 0.1 and denoising were applied to minimize technical noise. CNV detection accuracy was further  
909 improved using a hidden Markov model (HMM). Genomic instability was quantified via single-  
910 cell CNV scores, calculated as the sum of squared copy number amplitudes.

911  
912 To infer the clonal structure and phylogeny, we screened patients with paired adjacent normal  
913 samples and performed copy number inference using inferCNV. All cells from non-adjacent  
914 normal samples were grouped into different subclones. We merged CNV signals into a unified

915 subclonal consensus set and identified meta clones (Clone A, B, C, and D) across different patients  
916 using adjacency matrix. We visualized the phylogenetic tree for each patient and assigned a  
917 numerical identifier to each meta clone node. Based on the defined clonal branching distance and  
918 the proportion of cells from paired precancerous samples (OL) and tumor samples (four tumor cell  
919 subpopulations) within different subclones of each patient, patients were further divided into two  
920 major evolutionary patterns: linear evolution and branching evolution. The branching evolution  
921 pattern is characterized by a clear monophyletic structure in the patient's phylogenetic tree.

922  
923 Single-cell SNVs were identified from scRNA-seq data using SComatic<sup>61</sup>. Firstly, we prepared a  
924 cell label annotation file of high-quality cells in each sample to infer the number of SNVs in each  
925 cell subpopulation. Next, scRNA-seq alignment files were split into cell-type-specific BAM files,  
926 followed by the collection of base counts at each genomic position for each cell type. Potential  
927 somatic mutations were detected based on a beta-binomial distribution modeling the background  
928 error rate. To minimize artifacts and germline polymorphisms, putative SNVs were further filtered  
929 by excluding those located in repetitive or homopolymer-adjacent regions, proximal variants (<5  
930 bp apart, except validated dinucleotide substitutions), and recurrent artifacts identified by a panel  
931 of normals (PON) constructed from non-tumor datasets. Additionally, putative SNVs were  
932 intersected with high-confidence regions of the human genome, as recommended. Mutation burden  
933 was calculated as the total number of somatic mutations detected in each cell type divided by the  
934 total number of callable sites in all cells of the same type.

### 935 **Single-Cell Trajectory and RNA Velocity Analysis**

936 RNA velocity was inferred using velocityto (v0.17.17)<sup>62</sup> and scVelo (v0.3.1)<sup>63</sup> using default  
937 parameters. Partition-based graph abstraction (PAGA) was used to infer the direction.  
938 Visualization was performed with scvelo.pl.velocity\_embedding\_stream (velocity stream plots)  
939 and scvelo.pl.paga (directed PAGA graphs).

### 940 **Cell-Cell Communication Analysis**

941 Using the annotated cell types and processed expression matrix, we applied CellChat<sup>64</sup> (v1.6.1)  
942 with its integrated database to infer signaling pathways mediating intercellular interactions with  
943 default parameters. Communication probabilities were computed to quantify interaction strength  
944 and delineate key signaling networks. Similarly, the CellChat v2.2.0 was used to infer

945 communication between cell subpopulations in ST data based on default parameters.

## 946 **Genomic Analysis**

947 Somatic mutations in OL and CA samples were analyzed using Mutation Annotation Format  
948 (MAF) files generated from WGS alignment and variant calling. The R package `maftools`<sup>65</sup> was  
949 used to process MAF data, summarize mutational profiles, and generate oncoplots.

950  
951 Genomic instability was quantified using the chromosome instability (CIN) index<sup>66</sup>, which is  
952 calculated as the difference between scaled somatic mutation burden (SMB) and scaled copy  
953 number burden (CNB). Briefly, SMB was defined as the number of nonsynonymous mutations  
954 detected per million bases of the genome, whereas CNB was calculated as the proportion of  
955 protein-coding genes affected by copy number alterations (amplifications or deletions). Both SMB  
956 and CNB values were normalized to the range [0,1] using min-max scaling. Samples with CIN  
957 index  $> 0$  were classified as exhibiting chromosomal instability dominance, whereas those with  
958 CIN index  $< 0$  were considered to display a hypermutator phenotype.

## 959 **Spatial Transcriptomics Data Analysis**

960 scRNA-seq data and ST data were integrated using `cell2location`<sup>67</sup> to map cell population  
961 proportion to spatial spots. To define the spots containing cell types of interest, we first calculated  
962 the global mean abundance of each cell type across all spots. A cell type was designated as a  
963 candidate identity for a given spot if its abundance in that spot exceeded the corresponding global  
964 mean. For spots harboring multiple candidate identities, the cell type with the highest abundance  
965 among candidates was assigned as the final unique identity. Spots lacking any candidate identity  
966 were labeled as “Other Cells”.

967  
968 To investigate the spatial co-localization of paired cell types, we utilized the deconvolution results  
969 from `cell2location` as input for the `calculate_Density` function in the `Nebulosa` R package<sup>68</sup>. This  
970 function computes the two-dimensional density distribution of each cell subtype across the ST  
971 slide. We then quantified the dissimilarity between the spatial distributions of any two cell subsets  
972 using the Kullback-Leibler (KL) divergence, implemented in the `philentropy` R package<sup>69</sup>. To  
973 assess the statistical significance of observed co-localization patterns, we generated a null  
974 distribution of KL divergence values by repeatedly shuffling the cell type deconvolution matrix

975 and recalculating the density distributions and KL divergence for randomly selected subsets of  
976 spots (80% of total spots per iteration). Each process was repeated 1,000 times to construct the  
977 null distribution. The empirical p-value was calculated by dividing the number of permutations in  
978 which the observed KL divergence exceeded null distribution values by the total permutations.

## 979 **Public Bulk Transcriptome Data Collection and Analysis**

980 To validate the dynamic transcriptomic changes during oral carcinogenesis and to explore the  
981 prognostic relevance of cell subpopulations or genes, we performed bulk RNA sequencing on 49  
982 paired OSCC samples (AJ, OL, CA, and LN) and integrated eight public datasets (Table S1 and  
983 S4). Normalized bulk RNA-seq data and corresponding clinical information of head and neck  
984 squamous cell carcinoma (HNSCC) were downloaded from The Cancer Genome Atlas (TCGA)  
985 and the International Cancer Genome Consortium (ICGC). Molecular subtype annotations were  
986 obtained from the TCGA Pan-Cancer Atlas<sup>23</sup>. Additionally, two large-scale primary OSCC  
987 microarray datasets (GSE42743 and GSE41613), which include matched clinical information,  
988 were retrieved from the Gene Expression Omnibus (GEO). To investigate gene expression  
989 alterations during oral carcinogenesis, we obtained four GEO microarray datasets (GSE30784,  
990 GSE85195, GSE131568, and GSE246050) containing precancerous lesion samples. For  
991 microarray data, probe-level intensities mapping to the same gene were averaged to generate  
992 unified gene expression values. To test whether the ecotype classifier can be used for other  
993 gastrointestinal cancers, we downloaded bulk RNA-seq data and clinical information of colon  
994 cancer (COAD), esophageal cancer (ESCA), rectal cancer (READ), stomach cancer (STAD) and  
995 bile duct cancer (CHOL) generated by TCGA.

996  
997 To investigate the biological significance of ecotypes using public data, we first assigned ecotype  
998 labels to each sample. Briefly, we inferred cell type composition for each sample by combining a  
999 cell type-specific gene list with the ssGSEA algorithm, which provided relative activity scores. To  
1000 calculate cell type-specific genes of minor cell subsets, we initially calculated DEGs relative to  
1001 their major cell type and then de-intersected the resulting gene sets by removing overlap with other  
1002 minor cell types under the same major lineage. The top 30 genes from this filtered list were selected  
1003 as markers for each minor cell subset. Finally, unsupervised hierarchical clustering was performed  
1004 to categorize the bulk samples into IE-like and FE-like groups.

## 1005 **Inference of Malignant Transformation Trajectory with bulk transcriptomes**

1006 To reveal the underlying structure of malignant transformation from OL tissue to OSCC, we  
1007 applied manifold learning-based dimensionality reduction techniques and minimum spanning trees  
1008 to the cell subpopulation composition matrix using R package Monocle2<sup>70</sup>. Dimensionality  
1009 reduction was performed with the DDRTree algorithm via the reduceDimension function,  
1010 followed by cell ordering and branch point detection with the orderCells function. We then  
1011 examined the cellular states and branching trajectories in the reduced space and visualized them  
1012 with the plot\_cell\_trajectory function.

## 1013 **Survival analysis**

1014 In all survival analyses, we used the log-rank test to calculate the p-value between groups, and the  
1015 Kaplan-Meier method to plot survival curves. For survival association analysis of cell composition,  
1016 the samples were divided into high-activity and low-activity groups based on the optimal cut-point  
1017 calculated by the surv\_cutpoint function in the survminer R package<sup>71</sup>. The risk ratio was  
1018 calculated using a univariate Cox proportional hazards model by survival R package<sup>72</sup>.

## 1019 **Statistical Analysis**

1020 All analyses were performed in R (v4.3.0) and Python (v3.10.3). Comparisons of cell type  
1021 proportions between two tissue groups were conducted using the Wilcoxon rank-sum test, while  
1022 paired Wilcoxon rank-sum tests were applied for matched samples from the same patient.  
1023 Associations between cell ecotypes and histological or molecular subtypes, as well as enrichment  
1024 of genetic variations across ecotypes, were examined using two-sided Fisher's exact tests.

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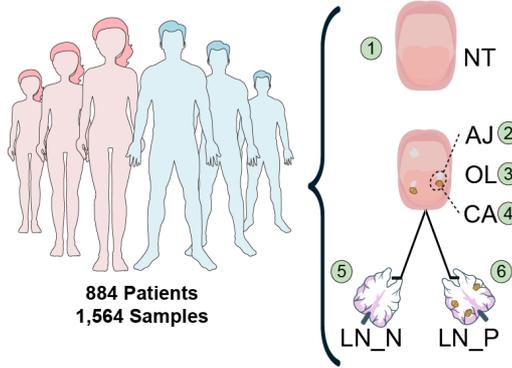
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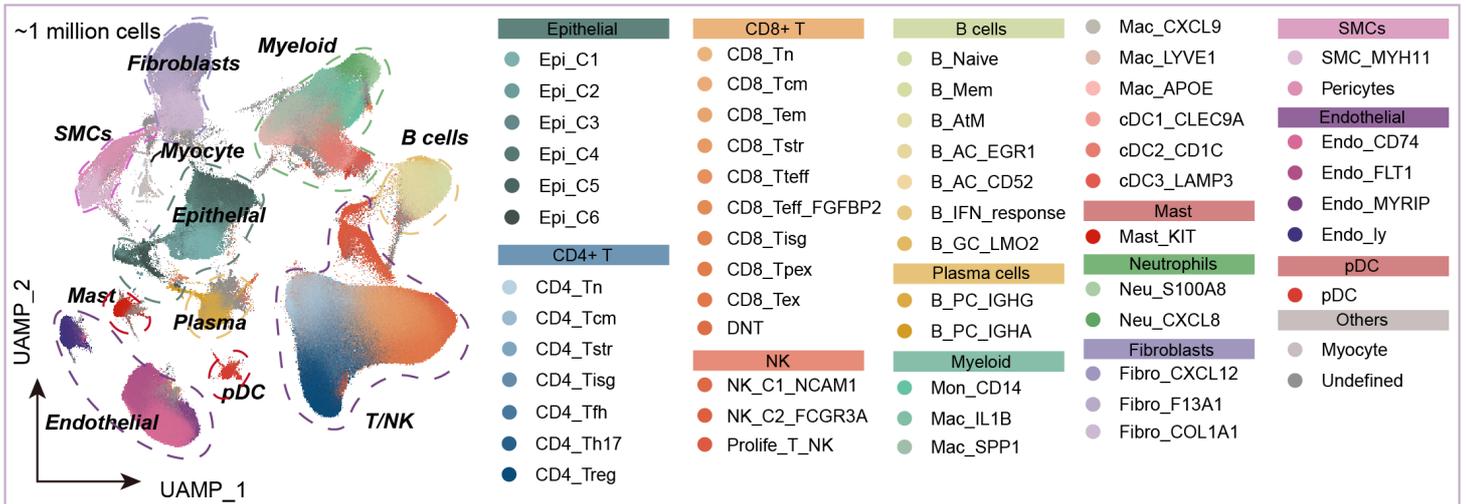
# Figure 1

## A Multi-omics cohort of oral carcinogenesis

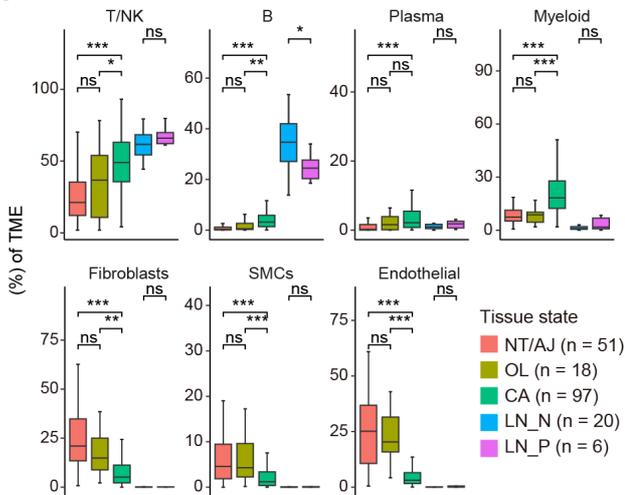


Tech Tissue	Source <span style="color: green;">■</span> Public <span style="color: purple;">■</span> This Study			
	DNA (n = 407)	Bulk RNA (n = 918)	scRNA (n = 227)	ST (n = 12)
NT	0 0	6 0	26 0	0 0
AJ	0 30	48 17	30 8	0 0
OL	0 22	43 17	10 8	0 0
CA	328 25	772 14	107 11	12 0
LN_N	0 0	0 1	19 2	0 0
LN_P	0 2	0 0	5 1	0 0

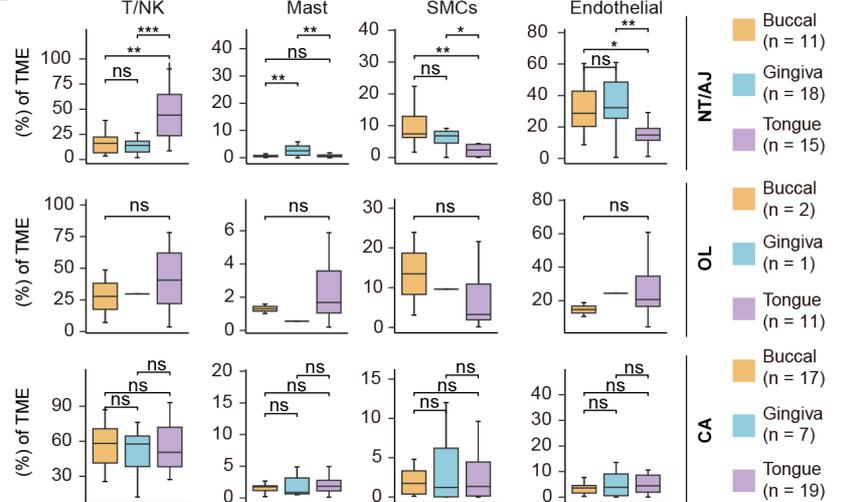
## B



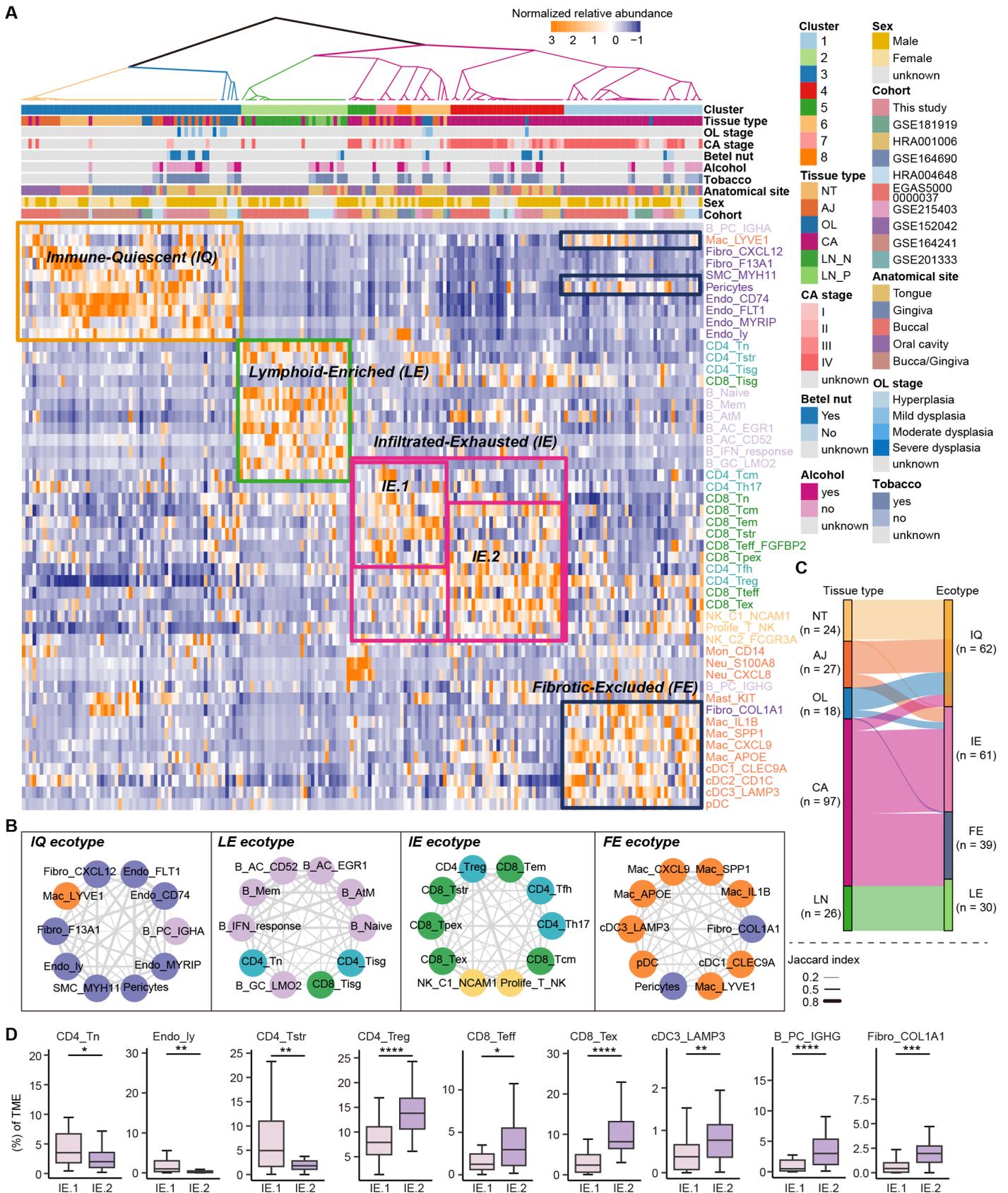
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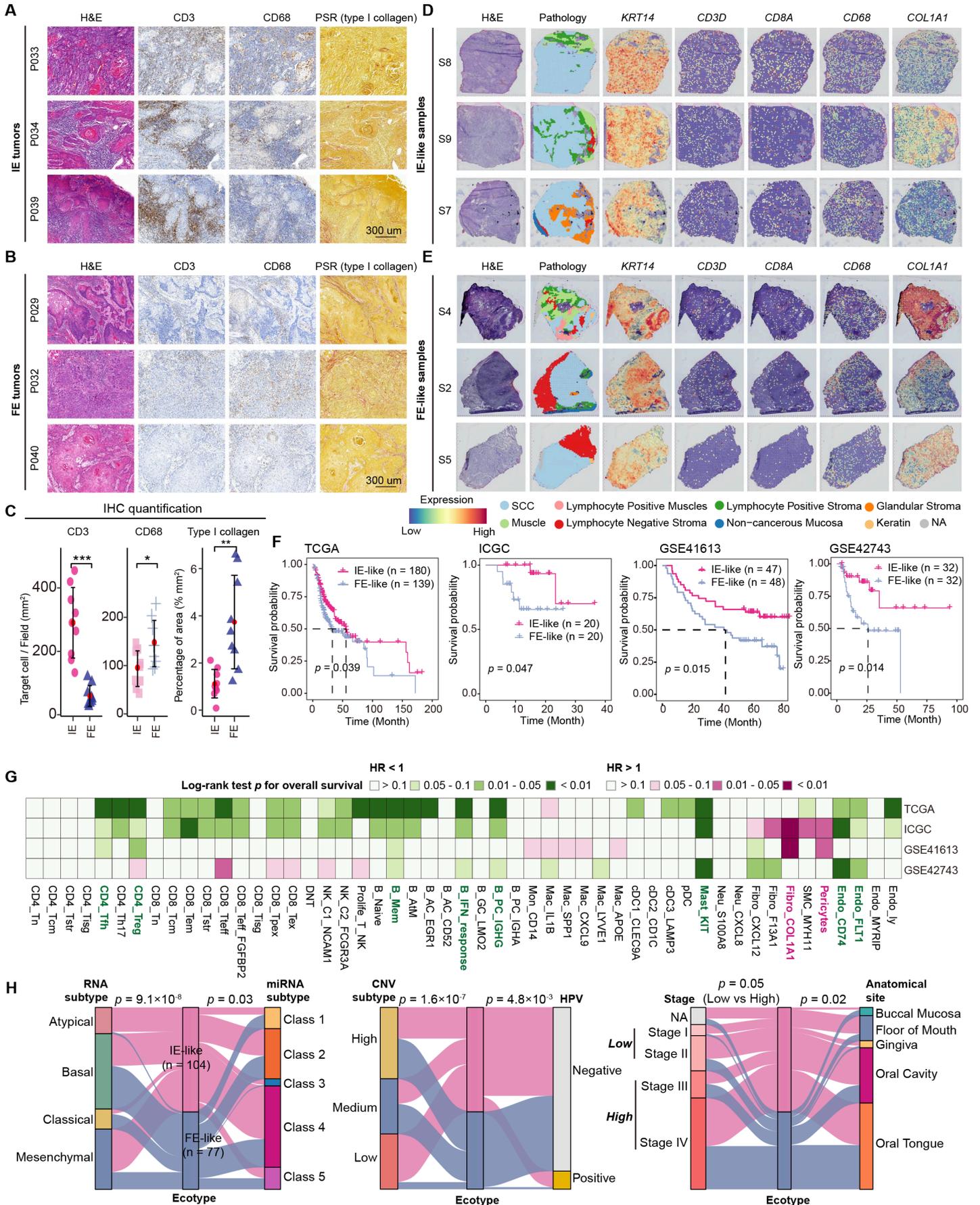
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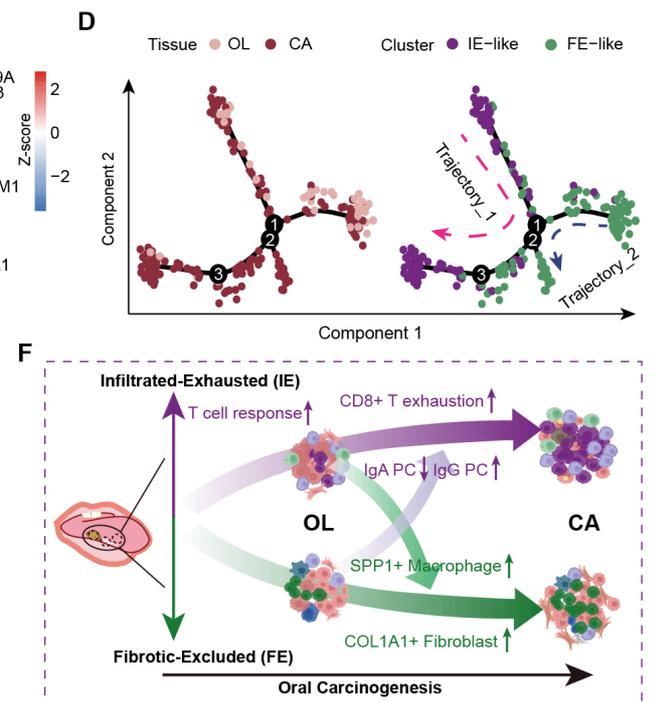
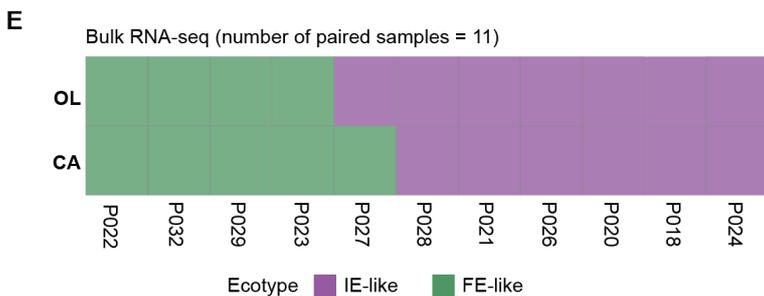
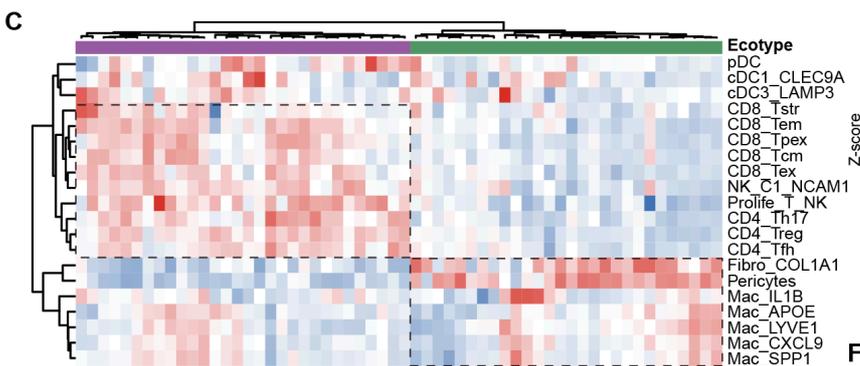
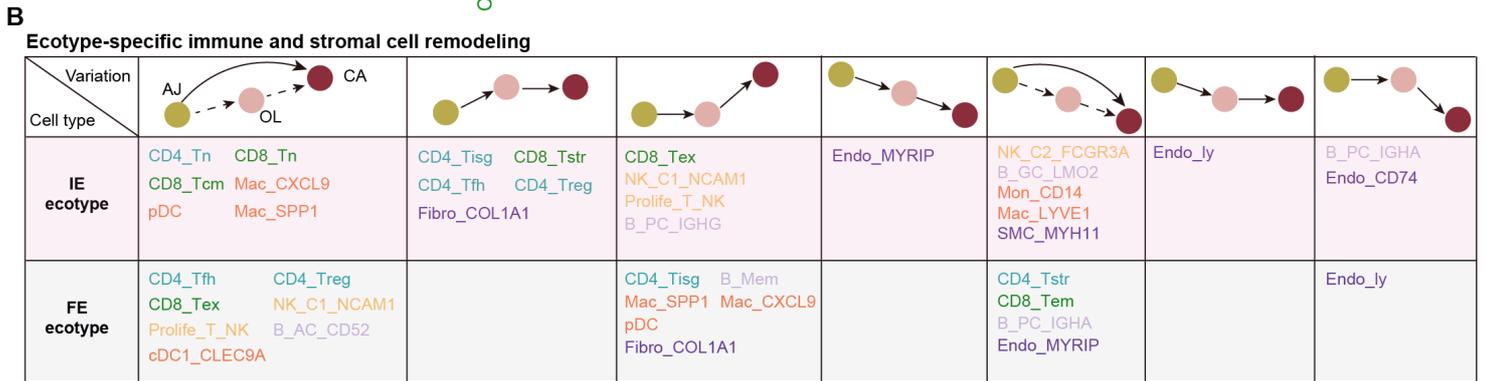
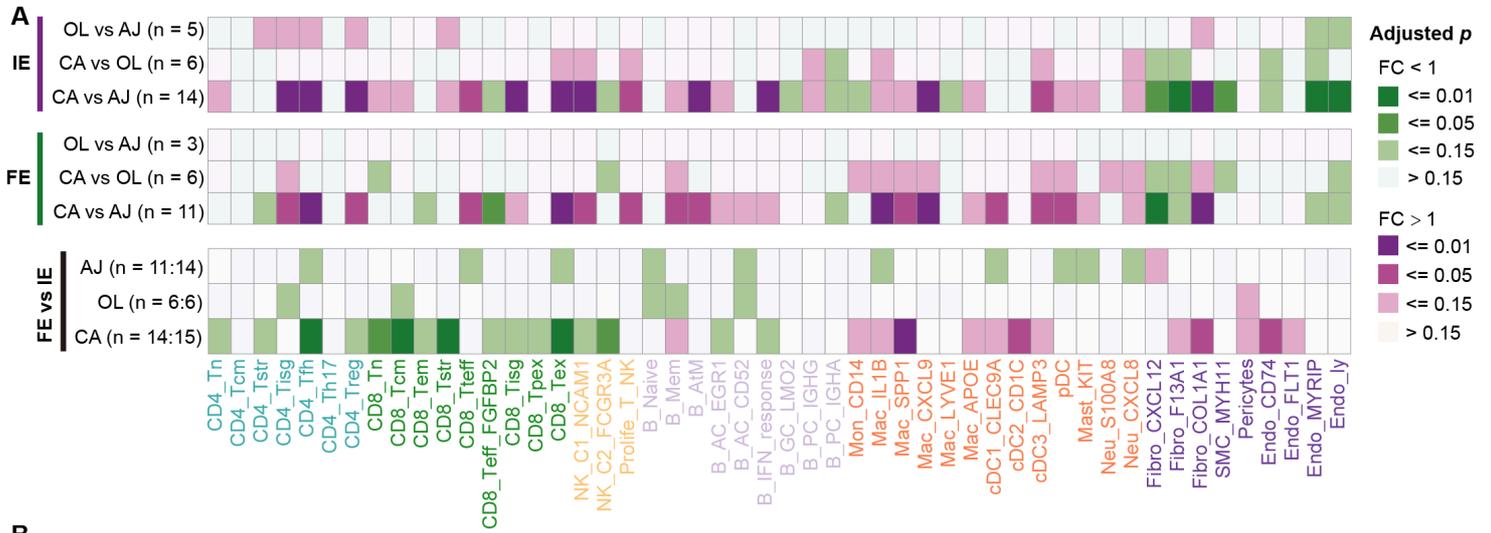
# Figure 2



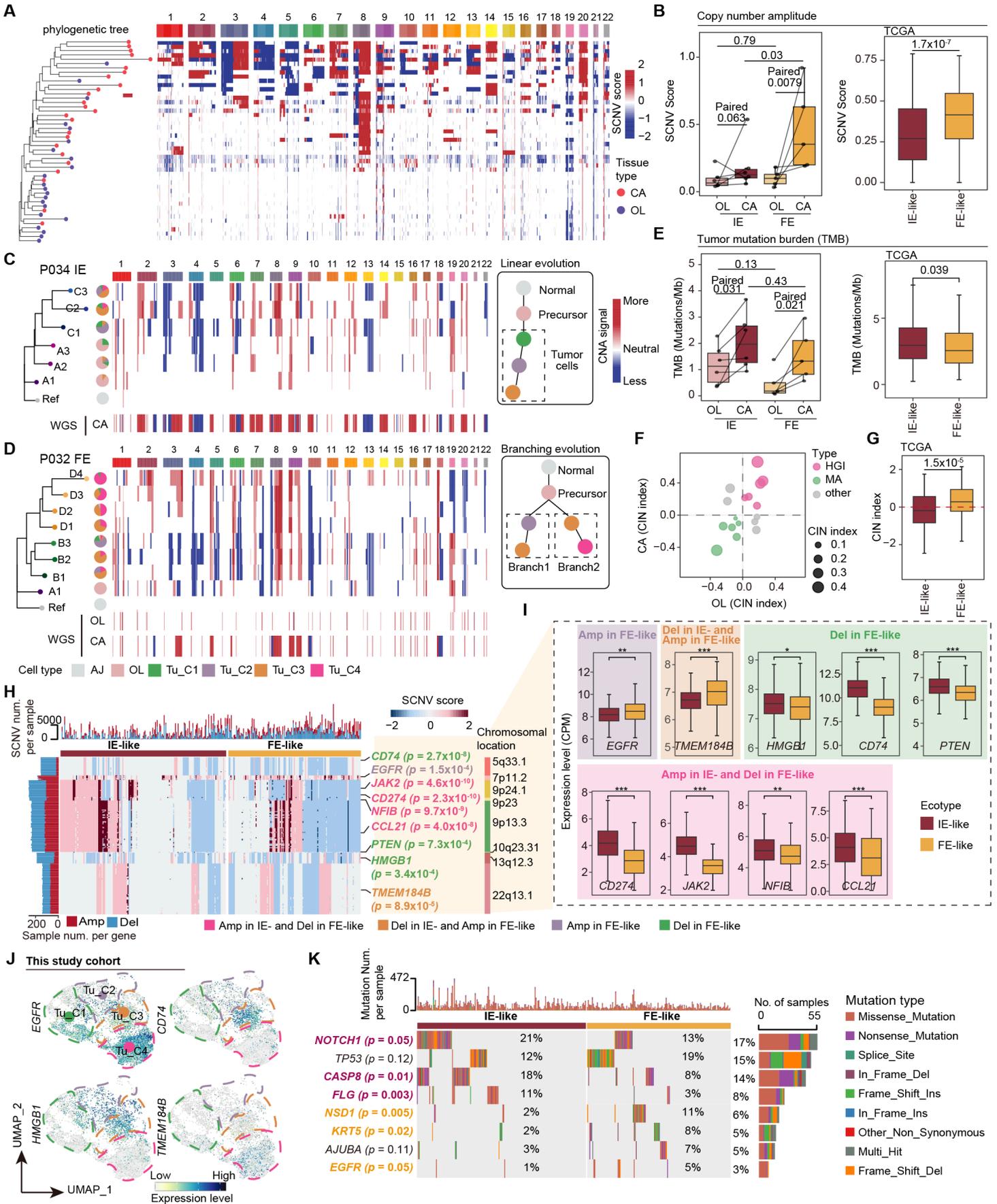
# Figure 3



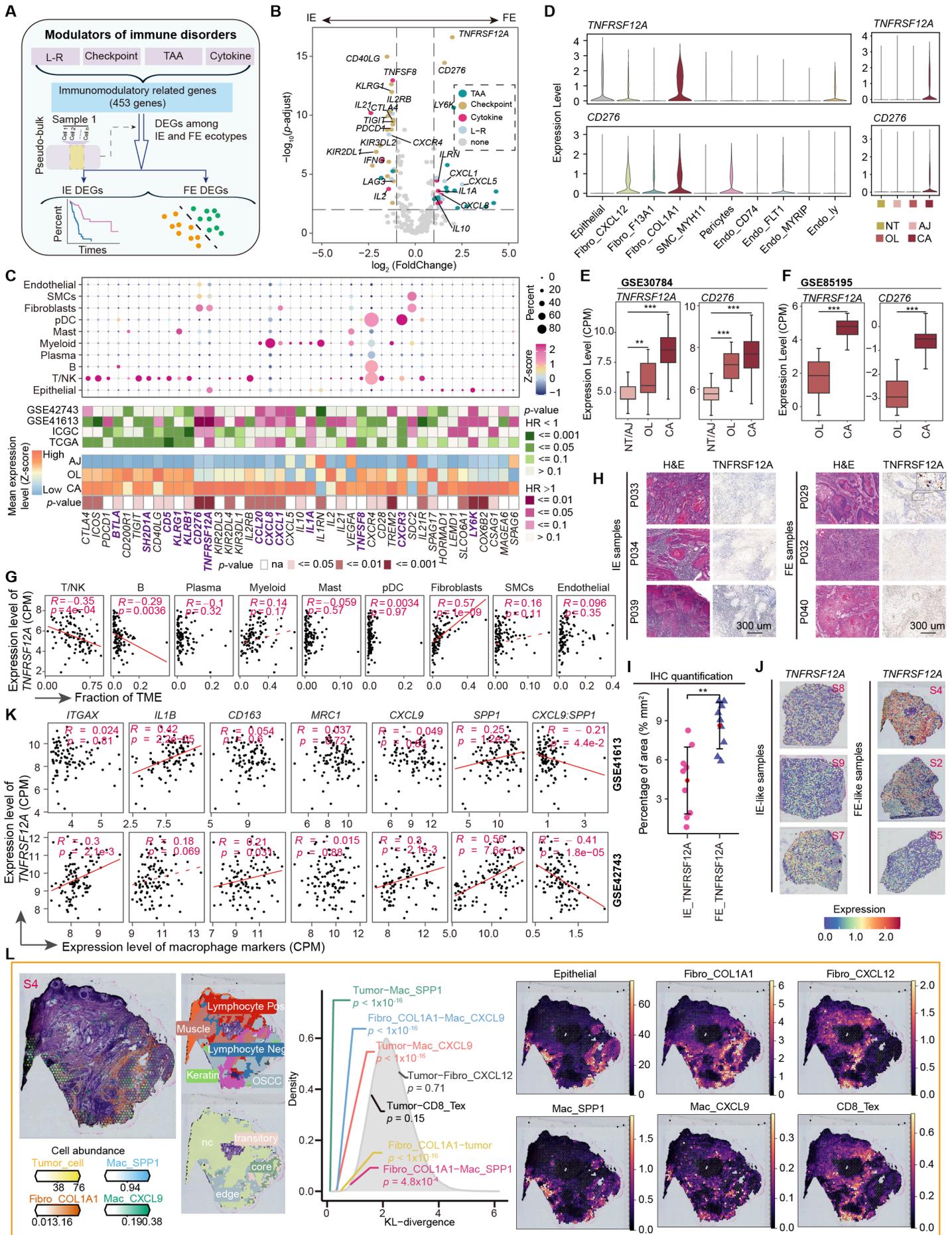
# Figure 4



# Figure 5



# Figure 6





# Figure 8

